

251 E. Hackett Road, Modesto, CA 95358 • www.stanworkforce.com • 209-558-2100 • 209-558-2164 fax

Board Meeting

Monday, July 1, 2019 Martin Peterson Events Center 720 12th Street, Modesto, CA 95354 12:00 pm – 2:00 pm

The Workforce Development Board complies with all provisions of the Brown Act and the Conflict of Interest Code on file with the Stanislaus County Department of Workforce Development. See links below.

http://ag.ca.gov/publications/2003 Intro BrownAct.pdf http://stanworkforce.com/board

The agenda at each meeting allows for a public comment period, limited to 5 minutes. Public Comment forms are available at www.stanworkforce.com.

All meetings are conducted in English.

If you require assistance per the Americans with Disabilities Act, please notify Stanislaus County Workforce Development at (209) 558-2114, 72 hours in advance of the meeting.

Public notice of all Workforce Development Board meetings are posted 72 hours in advance of the meeting at the location site and on the webpage at www.stanworkforce.com.

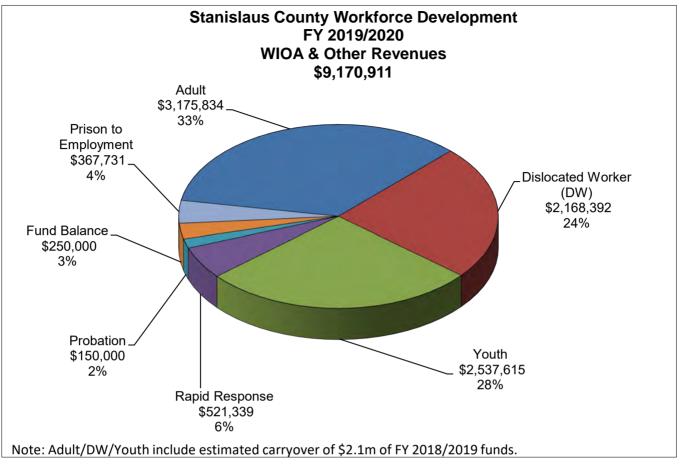
- I. Call to Order and Introductions
- II. Conflict of Interest
- III. Public Comment Period
- IV. Presentation
 - A. Focus on Prevention
- V. Introduction of new Workforce Development Board Member Scott Kuykendall
- VI. Committee Reports
 - A. Youth Development Committee
 - B. Veterans' Development Committee
- VII. Director's Report
 - A. Update of Department Activities
 - B. Allocations At a Glance
 - C. Labor Market Information
 - D. Update on Business Services
 - E. Update on Client Services
- VIII. Consent Items
 - A. Approval the Minutes of the April 1, 2019 Workforce Development Board Meeting
 - B. Acceptance of Contract Renewal for Existing Workforce Innovation and Opportunity Act Service Providers of Youth, Previously Incarcerated Adults and Dislocated Workers, and the One-Stop Operator for the 2019-2020 Fiscal Year
 - C. Acceptance of Information Regarding Altamont Pass/I-580 2019 Commuter Survey Update
 - D. Acceptance of the Veterans' Development Committee's Vision and Mission Statements
 - E. Approval of the 2020 Workforce Development Board Quarterly Meeting Dates
 - IX. Discussion and Action Items
 - A. Approval to Select Two Workforce Development Board Members for Each In-Demand Sector to attend Quarterly Sector Strategy Stakeholder Meetings
 - X. Future Topic and Discussion

Next Meeting: Location:

Monday, October 7, 2019 Stanislaus County Office of Education, Orestimba Room 1325 H Street, Modesto, CA 95354 12:00 pm – 2:00 pm

Time:

Item VII-B: Workforce Innovation and Opportunity Act (WIOA) - Allocations at a Glance



Department Fund Balance as of 7/1/2018 - \$4,132,447

FY	2019/2020	F١	/ 2018/2019							
	WIOA	Esti	imated WIOA				Р	rison to		
Α	llocation	(Carryover	Fund Balance	Р	robation	Em	ployment	Tot	tal Revenue
\$	6,303,229	\$	2,099,951	\$ 250,000	\$	150,000	\$	367,731	\$	9,170,911

Programs	FY 2018/2019 Proposed Budget			FY 2019/2020 Final Budget*		
Adult	\$	3,149,847	\$	3,175,834		
Dislocated Worker	\$	2,216,989	\$	2,168,392		
Youth	\$	2,872,145	\$	2,537,615		
Rapid Response	\$	511,410	\$	521,339		
Department of Child Support Services	\$	71,802	\$	-		
Veterans Employment Assistance Program	\$	218,030	\$	-		
Fund Balance	\$	150,000	\$	250,000		
Probation	\$	150,000	\$	150,000		
Prison to Employment	\$	-	\$	367,731		
Total	\$	9,340,223	\$	9,170,911		

^{*}Fiscal Year 2019-2020 Final Budget amounts are budgeted at 80% of the FY 2019-2020 allocation as 20% can be carried over into next fiscal year. These are preliminary numbers, the final numbers will go to the Board of Supervisors for approval on September 17, 2019. It also includes estimated carryover amounts from Fiscal Year 2018-2019 for Adult, Dislocated Worker and Youth.



published 06.19

10 YEAR NATIONWIDE MANUFACTURING COMPARISON BY STATE

Annual Averages of Quarterly Census of Employment and Wages (QCEW), 2008 & 2018

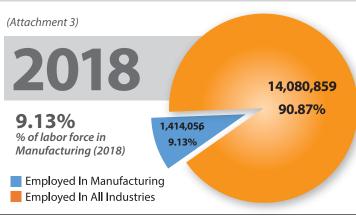


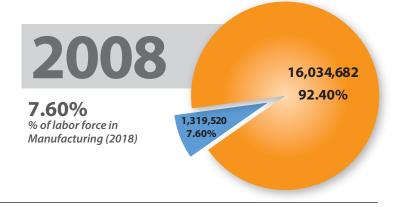
CALIFORNIA

17,354,202 people are employed in California with 1,319,520, or 8% in the Manufacturing Industry as of 2018 **-1.52**% **√**

(Attachment 2)

Change in relative size of Manufacturing industry 2008-2018 (Attachment 2)





(Attachment 3)

ONLY 3 STATES SHOWED GROWTH IN MANUFACTURING LABOR FORCE

·09[%]个

WYOMING

.20%

NEVADA

.32%^

MICHIGAN

Change Of Relative Size Of Manufacturing Industry Per State
Attachment 2 | (Historical 10 Years, 2008 - 2018)

(Attachment 3)

THE 3 STATES WITH LARGEST CONTRACTION IN MANUFACTURING LABOR FORCE

-2.31%√

ARKANSAS

-1.99%**√**

MASSACHUSETTS

-1.95% **^**

VERMONT

Change Of Relative Size Of Manufacturing Industry Per State
Attachment 2 | (Historical 10 Years, 2008 - 2018)

13 STATES HAD A GROWTH RATE IN THEIR MANUFACTURING INDUSTRY IN THE LAST 10 YEARS

(Attachment 4)

THE TOP 3 STATES FOR MANUFACTURING LABOR FORCE GROWTH

1.42%

NEVADA

0.87% ^

MICHIGAN

0.75%

IDAHO

Compound Annual Growth Rate Of Manufacturing Labor Force 2008-2018 ((C/A)^1/10)-1) (Attachment 4 | (Historical 10 Years, 2008 - 2018)

(Attachment 4)

THE 3 STATES WITH LARGEST CONTRACTION IN MANUFACTURING LABOR FORCE

-2.52%**√**

NEW MEXICO

-1.93%**√**

IEW JERSEY

-1.85%**√**

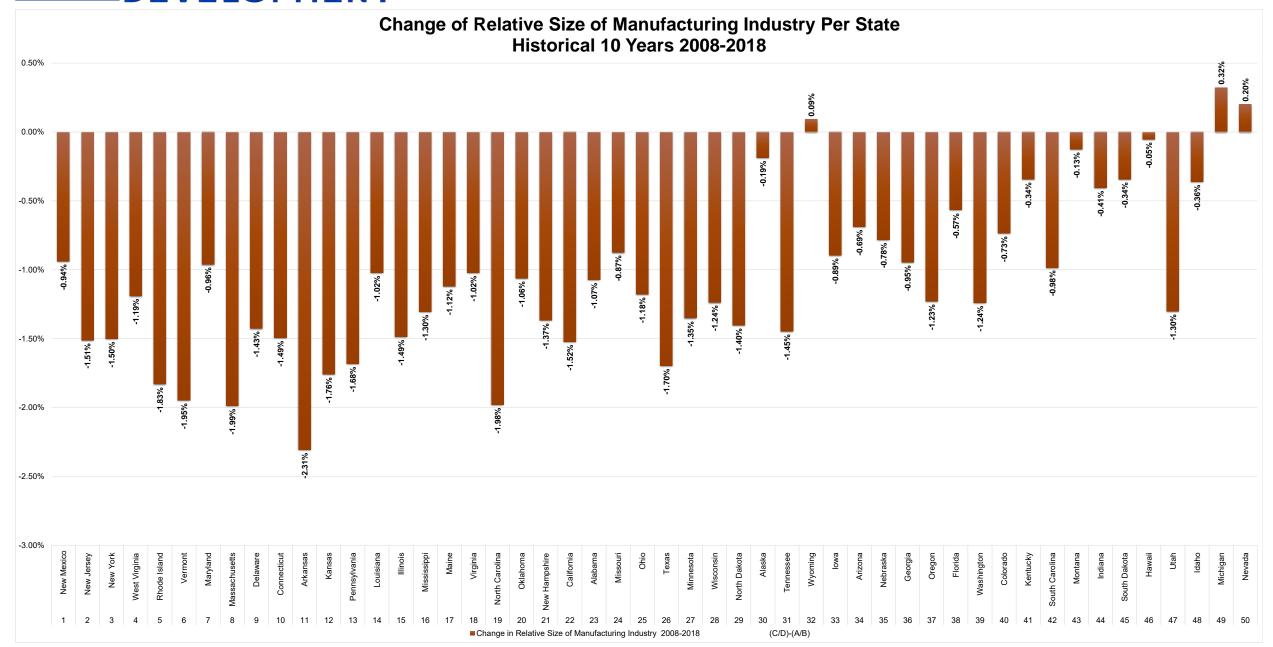
NEW YORK

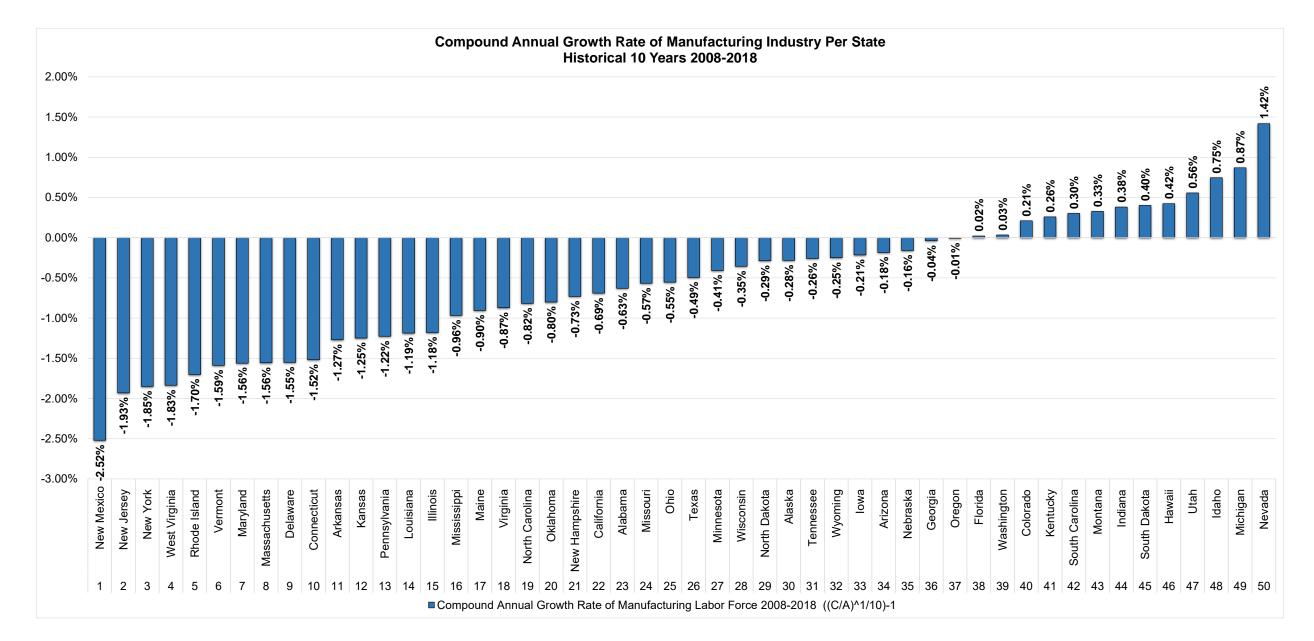
Compound Annual Growth Rate Of Manufacturing Labor Force 2008-2018 ((C/A)^1/10)-1) (Attachment 4 | (Historical 10 Years, 2008-2018)



10 Year State Comparative of Manufacturing Industry

				_			ractaring		1	
			Number	Percentage of Labor		Number	Percentage of Labor	Change in Number		Compound Annual
Ou	arterly Census of	Number Employed	Employed	Force Employed in	Number Employed	Employed All	Force Employed in	Employed in	Change in Relative Size	Growth Rate of
		Manufacturing	All Industries	Manufacturing	Manufacturing	Industries	Manufacturing	Manufacturing	of Manufacturing	Manufacturing Labor
	oyment and Wages	2008	2008	2008	2018	2018	2018	from 2008 to 2018	Industry 2008-2018	Force 2008-2018
https://w	vww.bls.gov/cew/datatoc.htm	(A)	(B)	(A/B)	(C)	(D)	(C/D)	(C-A)	(C/D)-(A/B)	((C/A)^1/10)-1
1	New Mexico	35,035	825,736	4.24%	27,147	821,849	3.30%	-7,888	-0.94%	-2.52%
2	New Jersey	298,217	3,934,789	7.58%	245,430	4,043,953	6.07%	-52,787	-1.51%	-1.93%
3	New York	532,100	8,608,351	6.18%	441,485	9,431,889	4.68%	-90,615	-1.50%	-1.85%
4	West Virginia	56,496	709,657	7.96%	46,949	693,374	6.77%	-9,547	-1.19%	-1.83%
5	Rhode Island	47,930	469,701	10.20%	40,371	482,020	8.38%	-7,559	-1.83%	-1.70%
6	Vermont	34,997	302,627	11.56%	29,826	310,144	9.62%	-5,171	-1.95%	-1.59%
7	Maryland	128,415	2,537,752	5.06%	109,726	2,676,866	4.10%	-18,689	-0.96%	-1.56%
8	Massachusetts	286,470	3,245,983	8.83%	244,900	3,581,813	6.84%	-41,570	-1.99%	-1.56%
9	Delaware	31,649	423,083	7.48%	27,072	447,106	6.05%	-4,577	-1.43%	-1.55%
10	Connecticut	187,376	1,687,902	11.10%	160,810	1,673,861	9.61%	-26,566	-1.49%	-1.52%
11	Arkansas	182,476	1,172,208	15.57%	160,596	1,211,022	13.26%	-21,880	-2.31%	-1.27%
12	Kansas	187,151	1,366,878	13.69%	165,062	1,383,107	11.93%	-22,089	-1.76%	-1.25%
13	Pennsylvania	645,264	5,658,771	11.40%	570,447	5,867,276	9.72%	-74,817	-1.68%	-1.22%
14 15	Louisiana Illinois	152,595 662,154	1,890,007 5,841,692	8.07% 11.33%	135,432 588,029	1,920,731 5,970,727	7.05% 9.85%	-17,163 -74,125	-1.02% -1.49%	-1.19% -1.18%
16 17	Mississippi Maine	160,125 62,966	1,131,096 602,074	14.16% 10.46%	145,328 57,497	1,130,715 615,777	12.85% 9.34%	-14,797 -5,469	-1.30% -1.12%	-0.96% -0.90%
				7.44%		3,892,375			-1.12%	
18 19	Virginia North Carolina	272,764 515,438	3,665,654 4,043,486	12.75%	249,924 474,843	4,409,849	6.42% 10.77%	-22,840 -40,595	-1.02%	-0.87% -0.82%
20	Oklahoma	151,110	1,550,489	9.75%	139,448	1,605,506	8.69%	-40,595	-1.98%	-0.80%
21	New Hampshire	75,938	628,763	12.08%	70,566	658,811	10.71%	-11,002	-1.37%	-0.73%
22	California	1,414,056	15,494,915	9.13%	1,319,520	17,354,202	7.60%	-94,536		-0.69%
23	Alabama	284,127	1,936,489	14.67%	266,748	1,961,448	13.60%	-17,379	-1.07%	-0.63%
24	Missouri	289,080	2,715,183	10.65%	273,121	2,794,728	9.77%	-15,959	-0.87%	-0.57%
25	Ohio	738,817	5,235,972	14.11%	698,984	5,404,815	12.93%	-39,833	-1.18%	-0.55%
26	Texas	927,076	10,452,907	8.87%	882,302	12,301,949	7.17%	-44,774	-1.70%	-0.49%
27	Minnesota	335,389	2,679,527	12.52%	321,932	2,882,927	11.17%	-13,457	-1.35%	-0.41%
28	Wisconsin	492,748	2,772,889	17.77%	475,533	2,876,297	16.53%	-17,215	-1.24%	-0.35%
29	North Dakota	26,661	350,440	7.61%	25,906	417,577	6.20%	-755	-1.40%	-0.29%
30	Alaska	12,984	315,285	4.12%	12,622	321,045	3.93%	-362	-0.19%	-0.28%
31	Tennessee	360,284	2,721,990	13.24%	351,066	2,977,953	11.79%	-9,218	-1.45%	-0.26%
32	Wyoming	9,962	286,333	3.48%	9,717	272,118	3.57%	-245	0.09%	-0.25%
33	lowa	227,397	1,490,575	15.26%	222,583	1,549,881	14.36%	-4,814	-0.89%	-0.21%
34	Arizona	173,225	2,583,215	6.71%	170,057	2,825,980	6.02%	-3,168	-0.69%	-0.18%
35	Nebraska	101,414	922,929	10.99%	99,816	977,850	10.21%	-1,598	-0.78%	-0.16%
36	Georgia	408,386	4,031,467	10.13%	406,879	4,430,043	9.18%	-1,507	-0.95%	-0.04%
37	Oregon	194,774	1,713,764	11.37%	194,612	1,919,918	10.14%	-162	-1.23%	-0.01%
38	Florida	370,780	7,666,374	4.84%	371,527	8,699,480	4.27%	747	-0.57%	0.02%
39	Washington	297,669	2,950,773	10.09%	298,678	3,374,998	8.85%	1,009	-1.24%	0.03%
40	Colorado	144,566	2,310,865	6.26%	147,632	2,673,688	5.52%	3,066	-0.73%	0.21%
41	Kentucky	245,207	1,791,017	13.69%	251,626	1,885,146	13.35%	6,419	-0.34%	0.26%
42	South Carolina	242,177	1,876,081	12.91%	249,587	2,092,971	11.93%	7,410	-0.98%	0.30%
43	Montana	19,900	437,591	4.55%	20,560	464,917	4.42%	660	-0.13%	0.33%
44	Indiana	521,546	2,872,442	18.16%	541,773	3,051,978	17.75%	20,227	-0.41%	0.38%
45	South Dakota	42,695	397,108	10.75%	44,442	426,968	10.41%	1,747	-0.34%	0.40%
46	Hawaii	18,989	619,703	3.06%	19,809	657,954	3.01%	820		0.42%
47	Utah	125,009	1,221,052	10.24%	132,144	1,478,814	8.94%	7,135		0.56%
. —	Idaho	62,935	653,108	9.64%	67,786	730,815	9.28%	4,851	-0.36%	0.75%
48		575 770	4 070 014	14.14%	627,799	4,339,850	14.47%	52,020	0.32%	0.87%
49	Michigan	575,779	4,070,914							
	Michigan Nevada	48,098	1,252,987	3.84%	55,370	1,370,984	4.04%	7,272	0.20%	1.42%
49 50						1,370,984	4.04% 8.73%	7,272 -727,377		-0.56% 5







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Board Meeting

Monday, April 1, 2019 Tenth Street Place, Basement Training Room 1010 10th Street, Ste. 300, Modesto CA 95354 12:00 pm – 2:00 pm

Members in attendance:

Supervisor Berryhill Doug Murdock
Josh Bridegroom William O'Brien
Charles Dossett Maryn Pitt
Richard Hagerty Cecil Russell
Jody Hayes Chris Savage
Kris Helton Greg Vincelet

Pedro Mendez

Members absent:

Ross Briles Scott Kuykendall
Margarita Cabalbag Mary Machado
Lynis Chaffey Tim Robertson
Dean Fadeff Jennifer Shipman
Mahalia Gotico J. Douglas Van Diepen

Kathy Harwell

Staff in attendance:

Vinal Chand Teresa Pedro
Andy Fiskum Angelique Prendez
Cheryl Fondse Margarita Ramos
Jeanette Fontana Michelle Rando
Doris Foster Sara Redd
Virginia Isha Martha Sanchez

6 Additional guests were present.

I. Call to Order and Introductions

William O'Brien, Workforce Development Board (WDB) Chair, called the meeting to order at 12:13 p.m., thanked everyone for attending and invited the Board members, staff and guests to introduce themselves.

II. Conflict of Interest

Chairman O'Brien outlined the Conflict of Interest Policy.

III. Public Comment Period

Chairman O'Brien gave information on the Public Comment Period. There were no public comments on non-agenda items.

IV. Presentation

A. Cradle to Career

Stanislaus Community Foundation President/Chief Executive Officer, Marian Kaanon provided background, program overview, various partnerships, and some of Cradle to Career's many goals along with Workforce Developments involvement. Their vision is to build a healthy and thriving community built on educational success. Every child in Stanislaus County should have a plan, path, and purpose.

Cradle to Career Director, Megan Lowery provided data on outcomes, behind the scene discussions, evaluating and establishing strategies, and having conversations with industry leaders. There are various opportunities for anyone to get involved.

Workforce Development will continue to provide updates on Cradle to Career.

V. Introduction of new Workforce Development Board Members Supervisor Berryhill and Charles Dossett

VI. Committee Reports

A. Youth Development Committee

Workforce Development Manager, Vinal Chand provided an update on the Youth Development Committee. The Committee meets quarterly and between the quarterly meetings are Lunch N' Learns. Over the 2018/2019 fiscal year some of the presenters at the Lunch N' Learns were from Stanislaus County Behavioral Health, Ceres Unified School District - Project Yes, Stanislaus County Probation Department, Extended Foster Care, and the Workforce Development Summer Youth Program.

The Summer Youth Program is in its second year and focuses on homeless youth, foster youth, criminally involved, and those who have a history of mental illness. This program is open to all Stanislaus County youth between the ages of 17-24. Workforce Development hired four student interns, youth serving youth. The Committee is currently developing a list of resources and services for the youth in Stanislaus County.

B. Veterans' Development Committee

Veterans' Development Committee Chairman, Richard Hagerty reported that at the March 18, 2019 Committee meeting, Kris Helton was selected as the Committee's Vice Chair. The Committee is developing a Vision and Mission statement and will provide them at the next Workforce Development Board meeting.

A Veteran Job Fair is coming up.

A new Veterans Administration, VA hospital, located in French Camp will open in the next couple of years.

VII. Director's Report

A. Update of Department Activities

Workforce Development Director, Doris Foster introduced new staff member, Marketing and Communications Coordinator, Jeanette Fontana. One of Jeanette's many responsibilities is the Workforce Development newsletter. The May 2019 newsletter will be available and distributed to Workforce Development Board members by the end of the month.

The Department is supporting Downtown Streets and has a three year contact with them. Downtown Streets focuses on prevention and homelessness. Workforce Developments goal is to enroll homeless who are working with Downtown Streets in the Workforce Innovation Opportunities Act (WIOA) program.

Ruben Imperial with Focus on Prevention has been invited to speak at our next Board meeting to share where the Department can assist and Workforce Developments current contributions.

The Local plan, two year modification, and Regional plan were approved at the last WDB meeting. Both plans will go to the Board of Supervisors' meeting tomorrow, April 2, 2019 for their approval.

Department managers attended a conference in Washington DC to discuss Federal expectations regarding WIOA and also met with Congressman Harder to discuss the counties objectives and missions. He requested the Department provide success stories he can share. Representative Harder is interested in supporting the Department.

Director, Foster provided an update on the two accelerator grants we applied for. The Department is waiting to hear on the Cal Fresh and Child Support grants. Workforce Development applied as a region for the Prison to Employment grant. The region was granted \$3.1 million, over three years, and meetings with Probation are underway. A funding request for Direct Services and Supportive Services was submitted. An update will be provided once the allocation for Stanislaus County has been solidified.

History on training dollars were discussed. Training dollars have been structured to provide 30 percent of those dollars to those working with businesses or individuals. The Department is researching opportunities to spend its 2018/2019 allocation by way of one-time opportunities. University of California, Merced is doing an entrepreneurial program, E for All, which focuses on those in our community who are interested in an entrepreneurial program. E for All is a three year program. UC Merced and private businesses are contributing program funding. Workforce Development would also like to contribute funding. We will continue to provide updates on this topic.

Board members who participated in the request for proposal (RFP) were thanked. There were 8 Board members on different committees.

An update on Rapid Response dollars was provided. The state has allowed the Department to complete a Commuter Study which will focus on individuals in

the county who leave the county to work elsewhere. We will reach out to those individuals and hold focus groups. This will determine if businesses come to our community would these commuters return to work in the community in which they reside.

- B. Allocations At a Glance
 - Workforce Development Manager, Vinal Chand provided an update on allocation, as of February 2019. The Department has an Agenda item for the Workforce Development Board to approve an \$800,000 transfer from the Dislocated Worker funding source to the Adult funding source. If the recommendation is approved it will allow the Department to continue to serve the Adult population. In regards to Rapid Response and Youth Allocation, we are spent at 57 percent for Rapid Response and 55 percent of Youth.
- C. Update on Business Services Transition Workforce Development Manager, Martha Sanchez reported on the Business Services transition. Personnel transitions are underway and the Department is in the process of selection interviews. Business Services will be fully staffed shortly. Going forward we will be working closely with our community partners on onboarding the division and working with employers more directly. An update will be provided at the next Board meeting.
- D. Labor Market Information Sectors at a Glance
 Workforce Development Data Analyst, Virginia Isha provided an update on
 Sector Strategies that were identified in the Local plan. These sectors include
 health care (largest sector), agriculture, manufacturing, and logistic
 warehousing occupations. V. Isha delivered a depiction of Stanislaus County
 health care workforce snapshot and the percentage of those employed in the
 sector as of Q4 2018. This sector has continued to grow over the last ten years.
 The manufacturing sector has been unable to reach the economic growth they
 had prior to the 2008 recession. Board member, C. Dossett requested additional
 information on state by state comparisons loss/gain of manufacturing jobs,
 growth/contraction rate and additional information on areas losing businesses
 due to tax laws. Board Vice Chair, C. Russell requested industry ranking data
 for number employed and the location quotient.

VIII. Consent Items

Consent items adopted. R. Hagerty / Chairman O'Brien unan.

- A. Approve the Minutes of the January 7, 2019 Workforce Development Board Meeting
- B. Approve of Contract Renewals for Existing Workforce Innovation and Opportunity Act Service Providers of Youth, Previously Incarcerated Adults and Dislocated Workers, and the One-Stop Operator for the 2019-2020 Program
- C. Approve to Request Authorization From Stanislaus County Board of Supervisors for the Director of Workforce Development, or Designee, to Sign All Workforce Innovation and Opportunity Act-Related Grants, Sub-grant Agreements, Contracts and Any Modifications or Adjustments as Required for Program Year 2019-2020
- D. Approve to Submit the Application for Subsequent Local Area Designation and Local Board Recertification and Authorize the Board Chair to Sign the Application

- E. Authorization for the Workforce Development Board Chair to Sign the Memorandum of Understanding for America's Job Center of California Prior to Submission to the State
- F. Approval for Stanislaus County Workforce Development to Submit a Request to the State to Transfer \$800,000 of Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker Funds to the WIOA Adult Fund Category

IX. Discussion and Action Items

A. Approved for Information on the Results of the Request for Proposal for Sector Strategies, Employer Assessment and Employer Assistance Program, and Approval for the Department to Enter into a Contract with Opportunity Stanislaus to provide Sector Strategies Services, Employer Assessment (WorkKeys) Services, and Employer Assistance Program Services within Stanislaus County during Program Year 2019-2020

P. Mendez / M. Pitt unan. Motion Passed.

Director, Foster reported the Department submitted three RFP's; Sector Strategies, Employer Assessment, and Employer Assistance. The Department received two proposals. Opportunity Stanislaus ranked highest and the Department would like to offer them the contract. The Board was asked if there was any additional information they would like to see in the contract and the type of information needed to allow for an educated decision on Sector Strategies.

X. Future Topic and Discussion No future topics.

Chairman O'Brien gave his closing remarks.

Meeting adjourned: 1:58 p.m.

Next Meeting: Monday, July 1, 2019

Location: Martin Peterson Events Center

720 12th Street Modesto, CA 95354

Time: 12:00 pm – 2:00 pm

Future Meeting: Monday, October 7, 2019

Location: Stanislaus County Office of Education

Orestimba Room 1325 H Street,

Modesto, CA 95354

Time: 12:00 pm - 2:00 pm



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July 1, 2019

Stanislaus County Workforce Development Board Agenda Item

TO: Workforce Development Board

FROM: Doris Foster, Director

I. SUBJECT:

Acceptance of Contract Renewal for Existing Workforce Innovation and Opportunity Act Service Providers of Youth, Previously Incarcerated Adults and Dislocated Workers, and the One-Stop Operator for the 2019-2020 Fiscal Year

II. ITEM NUMBER: VIII-B

III. ITEM TYPE: Consent

IV. STAFF RECOMMENDATION:

Accept contract renewal for existing Workforce Innovation and Opportunity Act service providers of Youth Service, Previously Incarcerated Adults and Dislocated Workers, and the One-Stop Operator for the 2019-2020 Fiscal Year.

V. POLICY ISSUE:

According to Workforce Innovation and Opportunities Act (WIOA) regulations 679.370, the Local Workforce Development Board, among other responsibilities, must: Develop effective linkages with employers in the region to support employer utilization of the local workforce development system, and select providers of Youth Services, Career Services (if not provided through the One-Stop Operator), and the One-Stop Operator for the local area.

VI. DISCUSSION:

At the April 1, 2019 Workforce Development Board meeting, the Board approved the recommendation for a final renewal of contracts with Ceres Unified School District (Project YES), Stellar Career College (Project ASPIRE), and Eckerd Youth Alternatives, Inc. to provide workforce services to disconnected and at-risk Youth during Fiscal Year 2019-2020. Furthermore, the Board approved the recommendation to renew contracts with Friends Outside to provide workforce services to Previously Incarcerated Adult and Dislocated Workers, and ProPath, Inc. to act as the One-Stop Operator.

This is the final renewal of all five contracts before the Stanislaus County Workforce Development releases new Request for Proposals for WIOA Youth Services and One-Stop Operator services starting in Fiscal Year 2020-2021.

For informational purposes, listed below are the amounts staff have determined for the fiscal year 2019-2020 contracts:

Subgrantee	Amount of Award				
Ceres Unified School District	\$1,230,075				
Stellar Career College	\$ 308,963				
Eckerd Youth Alternatives, Inc.	\$ 308,963				
Friends Outside	\$ 320,000				
ProPath, Inc.	\$ 25,000				
TOTAL:	\$2,193,001				

WIOA Youth allocation amounts from the State for Fiscal Year (FY) 2019-2020 included an increase of approximately \$105,000 from the FY 2018-2019 allocation. This represents a 5% increase, which was passed on to the youth service providers in the FY 2019-2020 funds awarded.

For Fiscal Year 2018-2019, Ceres Unified School District's Project YES budget was increased by \$80,153 for a total budget of \$1,251,653. This increase was to fund excess costs incurred for occupational skills training for Youth. Project YES expended 42% of their contract funds on Work Based Learning, exceeding the mandatory 30% Work Base Learning requirement. This increase allowed Project YES to serve all Youth participants that were interested in occupational skills training.

VII. ADMINISTRATIVE BUDGET IMPACT:

Total amounts allocated for WIOA Youth, Previously Incarcerated Adults and Dislocated Workers, and One-Stop Operator services contracts for Fiscal Year 2019-2020 is \$2,193,001.



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July 1, 2019

Stanislaus County Workforce Development Board Agenda Item

TO: Workforce Development Board

FROM: Doris Foster, Director

I. SUBJECT:

Acceptance of Information Regarding Altamont Pass/I-580 2019 Commuter Survey Update Contract

II. ITEM NUMBER: VIII-C

III. ITEM TYPE: Consent

IV. STAFF RECOMMENDATION:

Accept information regarding Altamont Pass/I-580 2019 Commuter Survey update contract.

V. POLICY ISSUE:

Workforce Innovation and Opportunity Act (WIOA) Final Regulations Section 682.340(a) stipulates that other activities may be undertaken as part of Rapid Response, including strategies that are intended to minimize the negative impacts of dislocation on workers, businesses and communities in conjunction with the Local Workforce Development Boards, chief elected officials, and other stakeholders, as provided by WIOA secs. 133(a) (2) and 134(a) (2) (A). Workforce Development is the designated provider of Rapid Response Activities in Stanislaus County.

According to WIOA regulations, contracts do not need Board approval; this agenda item is to inform the Board of the contracted study.

VI. DISCUSSION:

Stanislaus County Workforce Development (SCWD) released a Request for Proposal (RFP) on March 14, 2019 for the Altamont Pass/I-580 2019 Commuter Survey Update with a subsequent close date of April 11, 2019. SCWD received one proposal from Resource Development Associates, Inc. To evaluate the proposal, the Department sought out two members from the Workforce Development Board to serve on the evaluation committee of five members. The evaluators received a presentation and had a chance to interview the proposer in-person. Evaluators read and scored the proposal and Resource Development Associates, Inc. was chosen to do the survey. Resource Development Associates, Inc. is a consulting firm with a robust team that work to strengthen and transform the public systems through an integrated approach to planning, grant-writing, organizational development, research and evaluation.

Stanislaus County Workforce Development negotiated and entered into a contract with Resource Development Associates, Inc. to provide the Department with an updated study of the commuter population within Stanislaus County; including commute patterns, demographics, and industry/occupational related research. Due to the proximity of the San Francisco/Bay Area, the local community has a segment of the labor force that are commuters. Understanding the commuter segment of local labor force would enable Workforce Development to have a proactive approach in providing Rapid Response services. It will also allow the Department to understand the types employers that would be attracted to the Stanislaus County based on the available talent pool. Previous studies completed in 2000 and 2006 by San Joaquin Council of Governments (SJCOG) exhibited an increasing and diversified talent pool that live in Stanislaus County and neighboring communities that are commuting to the San Francisco/Bay Area for work. This contract will serve to update these studies and provide updated statistics for the Department to utilize and expand its Business Services.

As the Workforce Development Board strives to understand the needs of the business community, this study will help develop strategies to augment and diversify economic development and employment opportunities in the local area. It will also help identify the talent and aptitudes of the local residents. Understanding what talent resides in Stanislaus County will enable Workforce Development to market to businesses for the purpose of establishing or expanding their companies and providing more employment opportunities locally. Having diversified employers in Stanislaus County will provide local employees that may be commuting or looking for higher skilled jobs, greater opportunity for alternative employment. The study will include focus groups that align with the Board approved in-demand sectors.

The purpose of the contract is to:

- 1. Identify current job skills of commuters traveling outside of Stanislaus County.
 - a. Better understand what talent exists that could be an asset to a new or expanding business in Stanislaus County to support economic development and employment opportunity strategies.
 - b. Identify trends over the 19-year period from SJCOG's Altamont/I-580 survey in 2000 through data collected in 2019.
- 2. Determine the destinations, distances, travel times, salary requirements and willingness to work locally reported by commuters.
- 3. Identify industries and Stanislaus County based employers that are at risk of losing current and potential talent that could result in these companies moving out of Stanislaus County or shutting down.
- 4. Identify industries and non-Stanislaus County based employers that could bring additional employment opportunities to the local community.
- 5. Use the results of Commuter Survey to gauge if the commuter population can potentially meet existing workforce needs as described below enabling employers to remain in Stanislaus County:
 - a. Worker Replacement Needs (distinguish exits, transfers, growth, annual demand)
 - b. Difficult-to-fill Positions

- c. Skill Gaps (hard and soft skills)
- d. Incumbent Worker Training Needs

The study is contracted to be completed by February 28, 2020. Resource Development Associates, Inc. will present the outcome of the study at the April 6, 2020 Workforce Development Board meeting.

VII. ADMINISTRATIVE BUDGET IMPACT:

The contract is for a total amount of \$390,425 and will be paid with Rapid Response funds.



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July 1, 2019

Stanislaus County Workforce Development Board Agenda Item

TO: Workforce Development Board

FROM: Doris Foster, Director

I. SUBJECT:

Acceptance of the Veterans' Development Committee's Vision and Mission Statements

II. ITEM NUMBER: VIII-D

III. ITEM TYPE: Consent

IV. STAFF RECOMMENDATION:

Accept the Veterans' Development Committee's vision and mission statement.

V. DISCUSSION:

On October 1, 2018 the Stanislaus County Workforce Development Board approved the formation of a Veterans' Development Committee, and allowed the appointed Chair to take necessary actions for the Committee formation. Richard G. Hagerty was appointed as the Committee's Chairman. To date the Veterans' Development Committee has met two times.

During the March 18, 2019 meeting Kris Helton was selected as the Vice Chair. Committee members at this time include Cecil Russell, Margarita Cabalbag, Ryan Kegley, and Wardee Bruce.

On April 18, 2019 the Veterans' Development Committee discussed and reviewed several options for their Vision and Mission statements. The Committee chose to adapt the Workforce Development Board's (WDB) vision statement to include veterans as presented:

"To foster a demand-driven, skilled workforce that enables upward mobility for veterans through the alignment and integration of private and public partnerships."

The Committee members also accepted the mission statement as presented:

"Maximize opportunities to promote and support a workforce system in Stanislaus County dedicated to economic prosperity for veterans by providing priority training, education and opportunities for successful employment."

The Veterans' Development Committee has agreed to meet quarterly, the month prior to the Workforce Development Board meeting. The Committee will report out at each of the WDB meetings.

VI. ADMINISTRATIVE BUDGET IMPACT: None



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July 1, 2019

Stanislaus County Workforce Development Board Agenda Item

TO: Workforce Development Board

FROM: Doris Foster, Director

I. SUBJECT:

Approval of the 2020 Workforce Development Board Meeting Dates

II. ITEM NUMBER: VIII-E

III. ITEM TYPE: Consent

IV. STAFF RECOMMENDATION: Approve the meeting dates

V. DISCUSSION:

The Stanislaus County Workforce Development Board's (WDB) Bylaws state that the Board shall establish a regular meeting schedule.

During the August 15, 2016 Workforce Development Board meeting, the Board requested the meetings be scheduled on the first Monday of each quarter and staff to the Board are recommending that the Board continue to meet quarterly. As such, the meetings are scheduled to take place on the first Monday in January, April, July and October of 2020. There is one possible conflict, being July 6th, 2020. If the July 6th, 2020 date conflicts, the meeting will be held on the second Monday in July, July 13, 2020. The scheduled meeting dates for 2020 are included in the table below:

Date	Time
January 6, 2020	12:00 pm – 2:00 pm
April 6, 2020	12:00 pm – 2:00 pm
July 6 or 13, 2020	12:00 pm – 2:00 pm
October 5, 2020	12:00 pm – 2:00 pm

The Department is currently solidifying a suitable location for the 2020 Board meeting schedule and will update the Board once complete.

VI. ADMINISTRATIVE BUDGET IMPACT: None



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July 1, 2019

Stanislaus County Workforce Development Board Agenda Item

TO: Workforce Development Board

FROM: Doris Foster, Director

I. SUBJECT:

Approval to Select Two Workforce Development Board Members for Each In-Demand Sector to attend Quarterly Sector Strategy Stakeholder Meetings

II. ITEM NUMBER: IX-A

III. ITEM TYPE: Discussion and Action

IV. STAFF RECOMMENDATION:

Approve the selection of two Workforce Development Board members for each in-demand sector to attend quarterly sector strategy stakeholder meetings.

V. POLICY ISSUE:

The Workforce Innovation and Opportunity Act; Joint Rule for Unified and Combined State Plans, Performance Accountability, and the America's Job Center of California System Joint Provisions; Final Rule, Section 678.435(a) states: "Local areas must establish and develop relationships and networks with large and small employers and their intermediaries. Local areas also must develop, convene, or implement industry or sector partnerships." Section 678.435(c) (1) states allowable activities include: "Developing and implementing industry sector strategies (including strategies involving industry partnerships, regional skills alliances, industry skill panels, and sectoral skills partnerships)."

VI. DISCUSSION:

Staying informed regarding changes in Industry Sectors in the local area is necessary in order to maintain relevance, and assure that the needs of local employers are being met. Workforce Development has contracted with Opportunity Stanislaus to address Sector Strategies and implement an effective plan for sector outreach, sector engagement, stakeholder meetings and identification of areas of focus within sectors. Opportunity Stanislaus will coordinate quarterly meetings with small (0 to 50 employees), medium (51 to 250 employees) and large (251+ employees) employers in each of the four in-demand sectors in the area, and include Workforce Development staff and represented Board members in the meetings.

At the April 1, 2019 Workforce Development Board meeting, the Sector Strategies Request for Proposal was discussed and the four in-demand Sectors for the local area were presented. Board members had suggestions for sector strategies development; these quarterly meetings will allow for input and discussion surrounding those suggestions. The Local Plan provides

framework for local areas to define how their workforce development systems will achieve the purposes of WIOA and serves as a strategic roadmap for service provision. Under the direction of the Workforce Development Board, Opportunity Stanislaus will collaborate with partners and stakeholders in both educational and private industry to ensure the creation and alignment of programs to address and resolve sector needs.

Workforce Development staff are seeking members with an interest in Sector Strategies to volunteer to attend quarterly meetings that focus on the needs of the industry sector. Quarterly sector strategy stakeholder meetings will include employers representing the companies involved in the industry sector. The current in-demand industry sectors include: Manufacturing; Agriculture; Logistics/Warehousing, and Health Care.

Ideally, two board members will be assigned for each represented industry sector. Information gathered in these quarterly meetings will be shared at the Workforce Development Board meetings by the attending members. This will allow the Workforce Development Board and the Department to tailor programs and/or trainings to meet the needs of each industry sector and gain insight on how the sector is performing in the local economy. Additional Sectors may be evaluated at the discretion of the Board. If a selected board member is no longer able to fulfill the task of attending the quarterly meetings, staff will select a replacement.

VII. ADMINISTRATIVE BUDGET IMPACT:

There is no budget impact associated with this agenda item.