

STANISLAUS COUNTY
WORKFORCE
DEVELOPMENT

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STANISLAUS COUNTY AGRICULTURE WORKFORCE SNAPSHOT
2021

7.15%

Percent of Stanislaus County's labor force employed in the Agriculture sector (As of 2021)

14,049 Total Employed 

-6.07% 

Percent of Growth in Stanislaus County's Agriculture Labor Force (Historical 5 Years, 2016 - 2021)

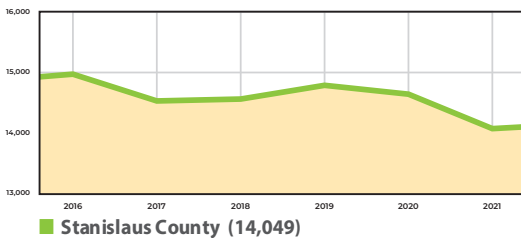
Projected Growth Over 5 Years
Agriculture Labor Force in Stanislaus County (2021 - 2026)

 **-1.19%**

Number of People Employed

Agriculture Industry, Stanislaus County (Historical 5 Years, 2016 - 2021)

14,957 → **14,049**
2016 2021

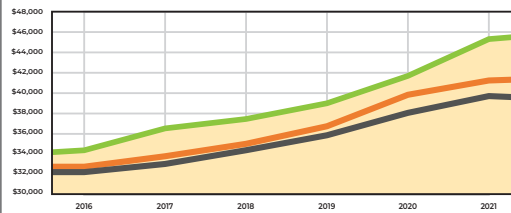


■ Stanislaus County (14,049)

Average Employee Wage

Agriculture Industry, Stanislaus County (Historical 5 Years, 2016 - 2021)

\$34,308 → **\$45,295**
2016 2021



■ Stanislaus County (\$45,295)
■ California (\$41,206)
■ USA (\$39,662)

TOP 10 AGRICULTURE OCCUPATIONS
RANKED BY NUMBER OF PEOPLE EMPLOYED

Occupation	Employed 2021	Median Annual Wage	Projected Employed In 2026
FARMWORKERS AND LABORERS, CROP, NURSERY, AND GREENHOUSE	6,678	\$29,193*	6,675
FARMERS, RANCHERS, AND OTHER AGRICULTURAL MANAGERS	1,625	\$36,478	1,531
FARMWORKERS, FARM, RANCH, AND AQUACULTURAL ANIMALS	982	\$30,218*	907
AGRICULTURAL WORKERS, ALL OTHER	488	\$33,445*	470
GRADERS AND SORTERS, AGRICULTURAL PRODUCTS	435	\$29,695*	428
AGRICULTURAL EQUIPMENT OPERATORS	400	\$34,089*	399
FIRST-LINE SUPERVISORS OF FARMING, FISHING, AND FORESTRY WORKERS	384	\$40,904	391
PACKERS AND PACKAGERS, HAND	255	\$30,222*	266
HEAVY AND TRACTOR-TRAILER TRUCK DRIVERS	217	\$47,757	220
INDUSTRIAL TRUCK AND TRACTOR OPERATORS	173	\$45,032	186
TOTAL EMPLOYED IN TOP 10 OCCUPATIONS	11,638		11,473

* Positions with earnings below 200% of the 2022 Lower Standard Income Level (LLSIL for one person: \$17.01 per hour, \$35,384 per year)

Source: Lightcast™. 2022, Employment rounded to the nearest whole number.

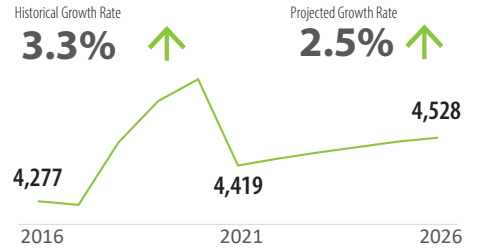
TOP 3 AGRICULTURE SUBSECTORS
Ranked by Number Employed | 2016 - 2026

Subsectors represent all employers classified by North American Industry Classification System to the 6th level.

1. Farm Labor Contractors & Crew Leaders

Ex: Labor Contractor, Patterson

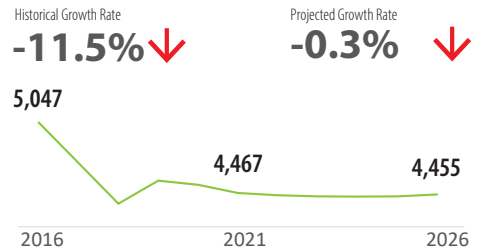
 **4,419** Total Employed



2. Crop Production

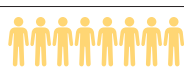
Ex: Duarte Nursery, Hughson

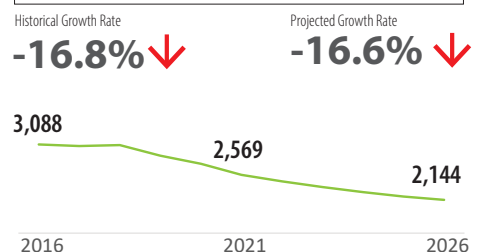
 **4,467** Total Employed



3. Animal Production

Ex: Maze Dairy, Modesto

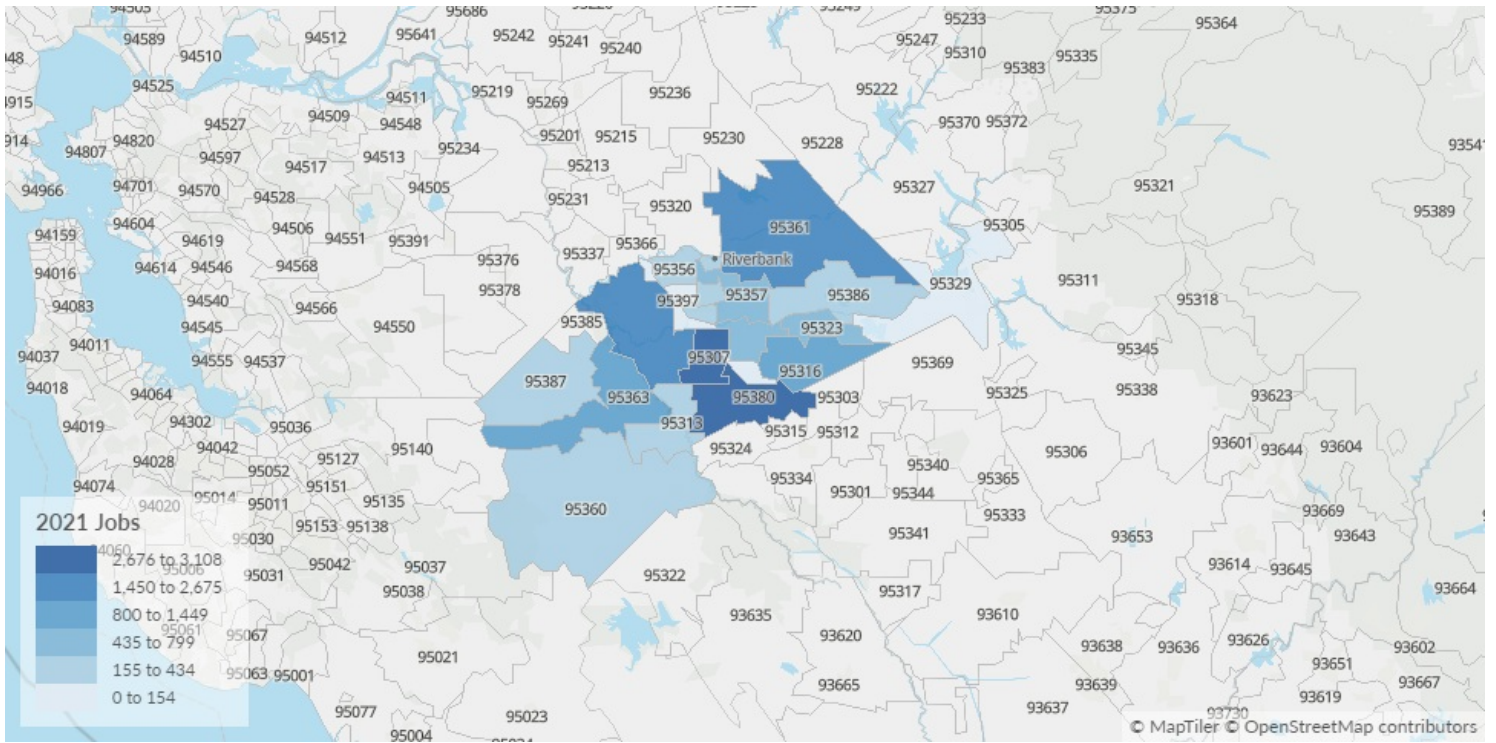
 **2,569** Total Employed



Agriculture, Forestry, Fishing and Hunting in Stanislaus County, CA

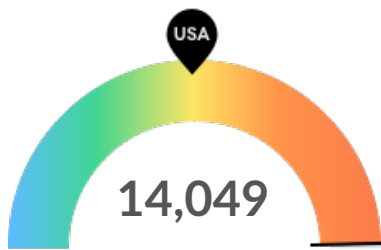
251 E. Hackett Rd. C-2
Modesto, California 95358

Workforce Map



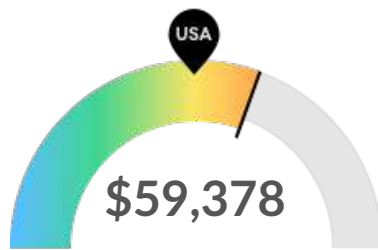
Executive Summary

Aggressive Hiring Competition Over a Deep Supply of Regional Talent



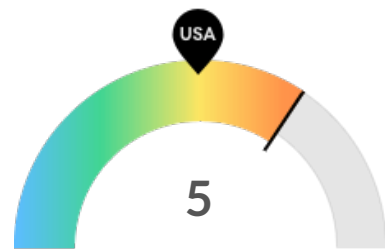
Supply (Jobs)

Stanislaus County, CA is a hotspot for this kind of talent. The national average for an area this size is 1,904* employees, while there are 14,049 here.



Earnings Per Job

Earnings per job are above the national average. The national average salary for Agriculture, Forestry, Fishing and Hunting in an area this size is \$49,919, while in Stanislaus County, CA it is \$59,378. Earnings per jobs is the total industry earnings divided by the number of jobs in the industry.



Demand (Job Postings)

Competition from online job postings is high in Stanislaus County, CA. The national average for an area this size is 3* job postings/mo, while there are 5 here.

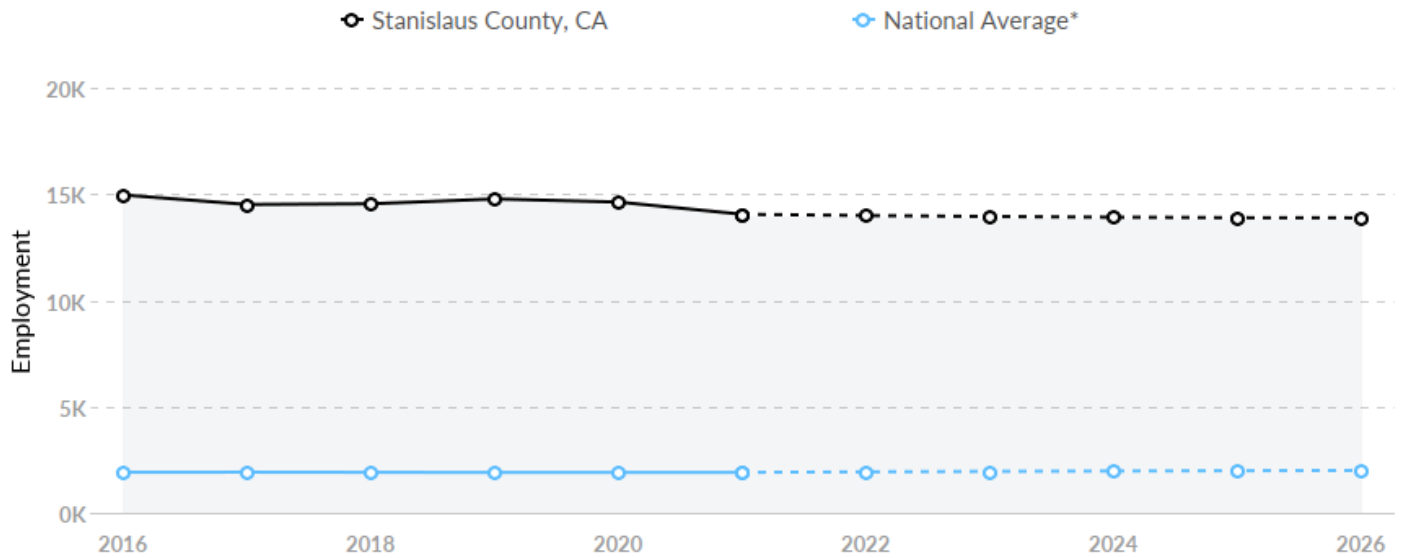
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Supply (Jobs)

Supply Is Higher Than the National Average

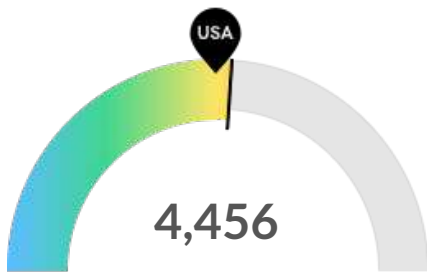
The regional vs. national average employment helps you understand if the supply of Agriculture, Forestry, Fishing and Hunting is a strength or weakness for Stanislaus County, CA, and how it is changing relative to the nation. An average area of this size would have 1,904* employees, while there are 14,049 here. This higher than expected supply may make it easier to find candidates. The gap between expected and actual employment is expected to remain roughly the same over the next 5 years.

-6% Past Growth (2016 - 2021) **-1% Projected Growth (2021 - 2026)**



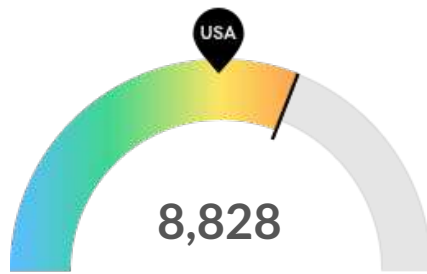
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Retirement Risk Is About Average, While Overall Diversity Is High



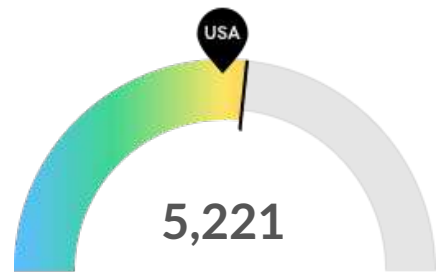
Retiring Soon

Retirement risk is about average in Stanislaus County, CA. The national average for an area this size is 4,188* employees 55 or older, while there are 4,456 here.



Racial Diversity

Racial diversity is high in Stanislaus County, CA. The national average for an area this size is 6,327* racially diverse employees, while there are 8,828 here.



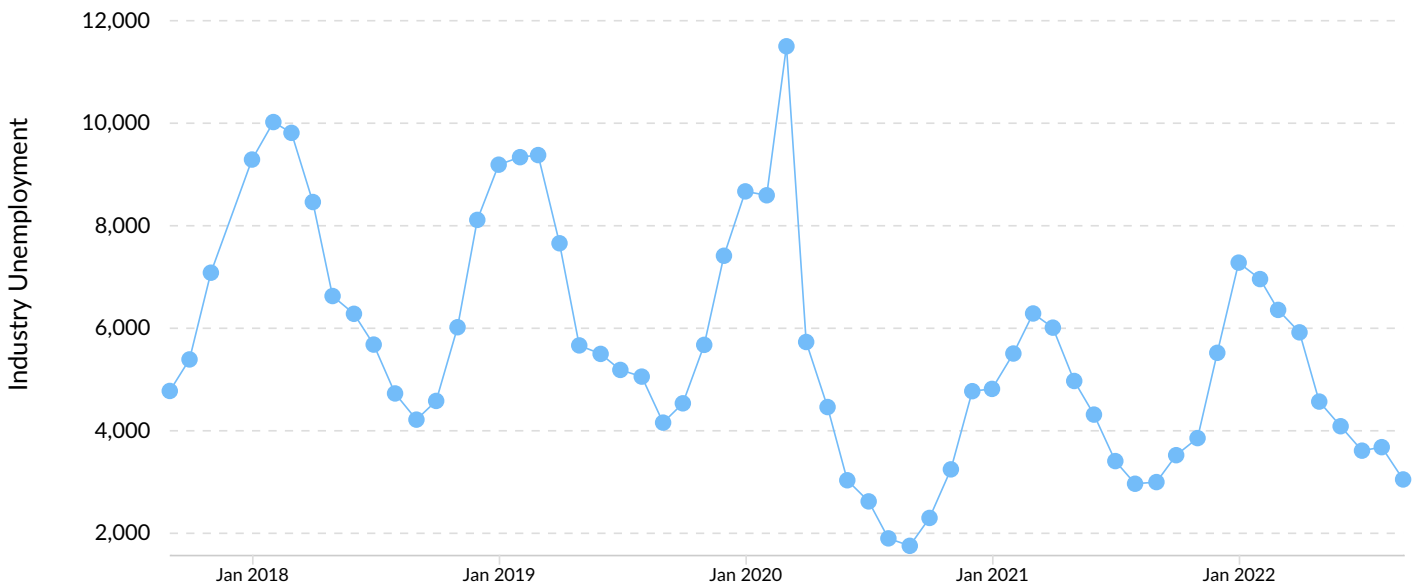
Gender Diversity

Gender diversity is high in Stanislaus County, CA. The national average for an area this size is 4,741* female employees, while there are 5,221 here.

*National average values are derived by taking the national value for Agriculture, Forestry, Fishing and Hunting and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

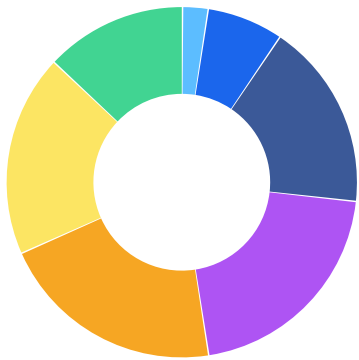
Unemployment Rate Trends

Unemployment shown at the 2-digit sector level.



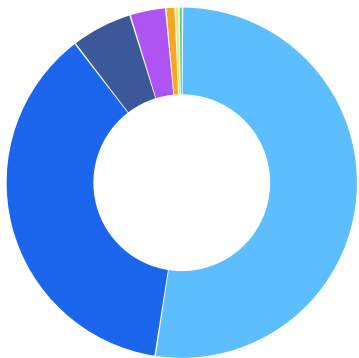
Demographic Details

Industry Age Breakdown



	% of Jobs	Jobs
14-18	2.4%	330
19-24	7.0%	990
25-34	17.3%	2,429
35-44	20.8%	2,920
45-54	20.8%	2,925
55-64	18.6%	2,620
65+	13.1%	1,836

Industry Race/Ethnicity Breakdown



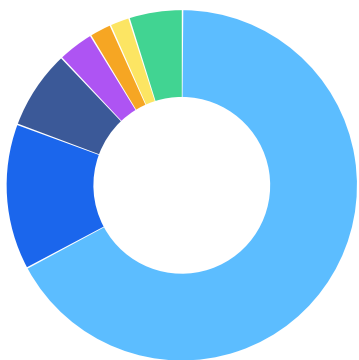
	% of Jobs	Jobs
Hispanic or Latino	52.4%	7,357
White	37.2%	5,221
Asian	5.6%	792
Black or African American	3.3%	465
Two or More Races	0.9%	120
American Indian or Alaska Native	0.4%	50
Native Hawaiian or Other Pacific Islander	0.3%	45

Industry Gender Breakdown



	% of Jobs	Jobs
● Males	62.8%	8,828
● Females	37.2%	5,221

Most Jobs are Found in the Farming, Fishing, and Forestry Occupations Industry Sector



Occupation	% of Industry in Occupation (2021)
● Farming, Fishing, and Forestry Occupations	67.1%
● Management Occupations	13.5%
● Transportation and Material Moving Occupations	7.3%
● Office and Administrative Support Occupations	3.3%
● Production Occupations	2.0%
● Installation, Maintenance, and Repair Occupations	1.8%
● Other	4.9%

Demand



16 Employers Competing

All employers in the region who posted for this job over the last 12 months.



61 Unique Job Postings

The number of unique postings for this job over the last 12 months.



22 Day Median Duration

Posting duration is 5 days shorter than what's typical in the region.

Top Companies	Unique Postings
Grower Direct Nut Company	17
Select Genetics	17
Mid Valley Agricultural Services	5
Silva And Sons	3
Treepeople	3

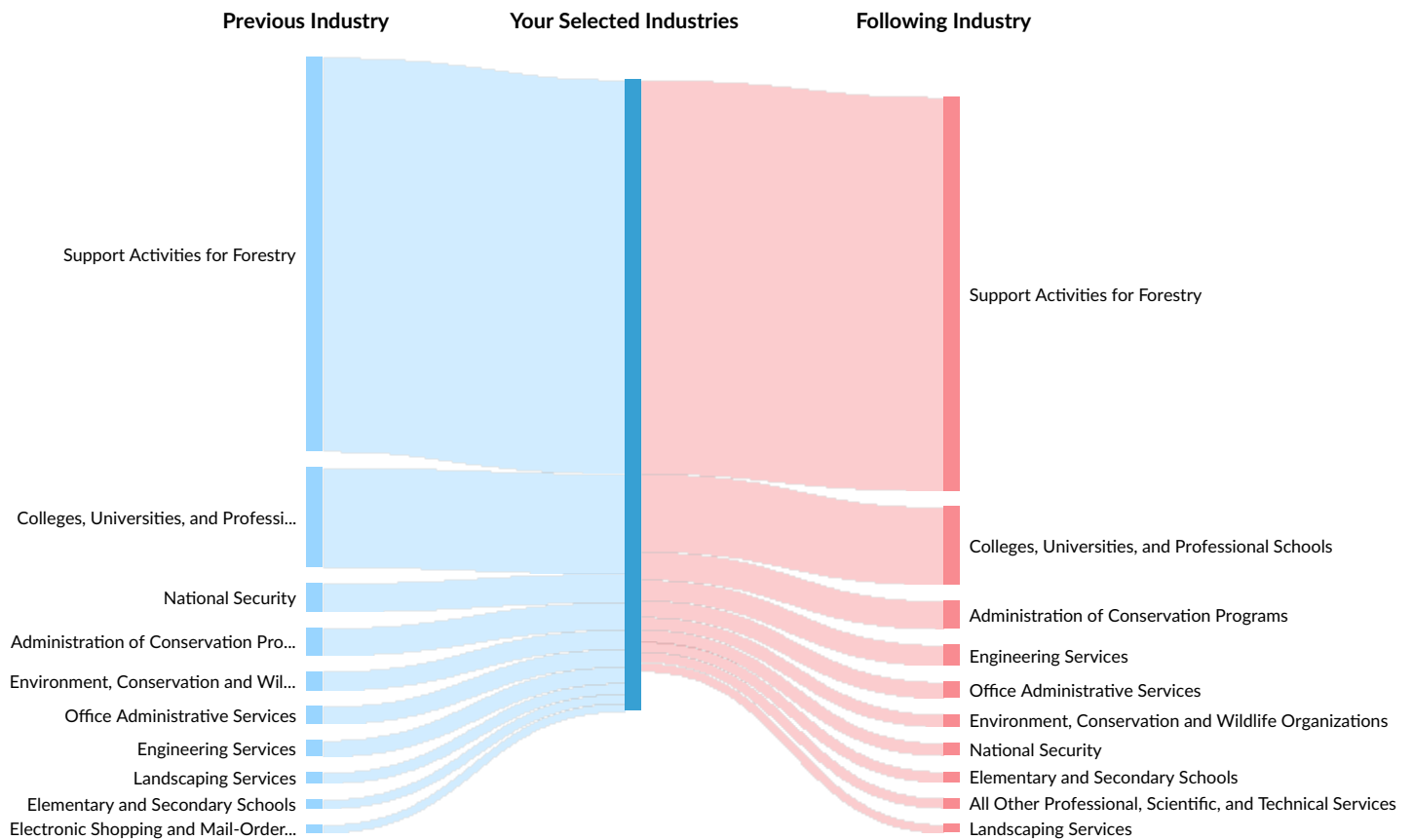
Top Job Titles	Unique Postings
Hatchery Managers	4
Construction Workers	3
Track Laborers	3
Community Coordinators	2
Logistics Coordinators	2

Industry Gain and Drain

The table below analyzes the profiles of current and past people in your selected industries. The left column shows job transitions from other industries to your selected industries. The right column shows job transitions from your selected industries to other industries.

Please note, results are only available at the national level and the 6-digit NAICS level.

The following represents the job transitions of employees in your selected industries in the United States:



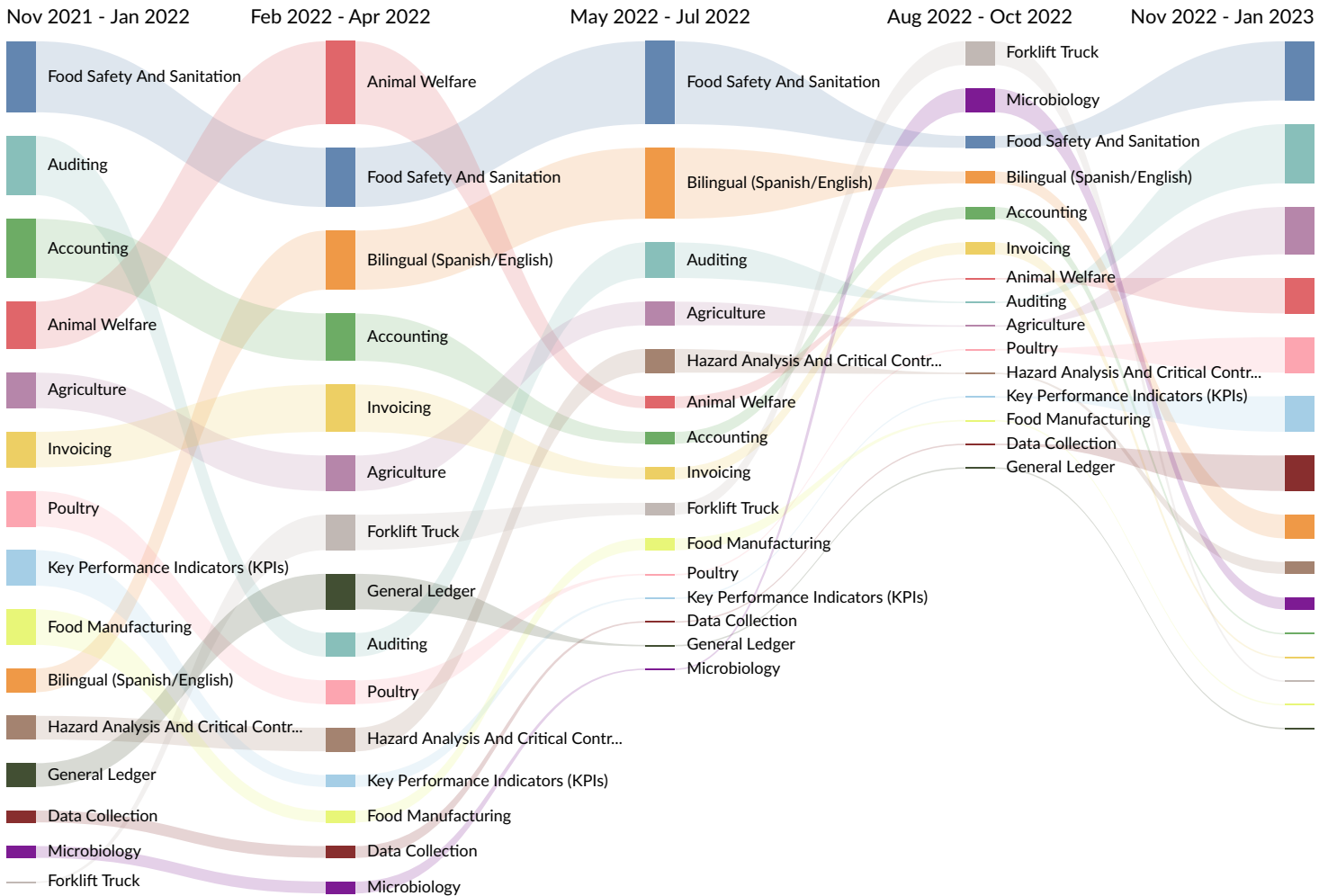
Previous Industries	Transitions
Support Activities for Forestry	3,935
Colleges, Universities, and Professional Schools	998
National Security	288
Administration of Conservation Programs	273
Environment, Conservation and Wildlife Organizations	192

Following Industries	Transitions
Support Activities for Forestry	3,935
Colleges, Universities, and Professional Schools	779
Administration of Conservation Programs	280
Engineering Services	208
Office Administrative Services	164

What skills are they posting for?

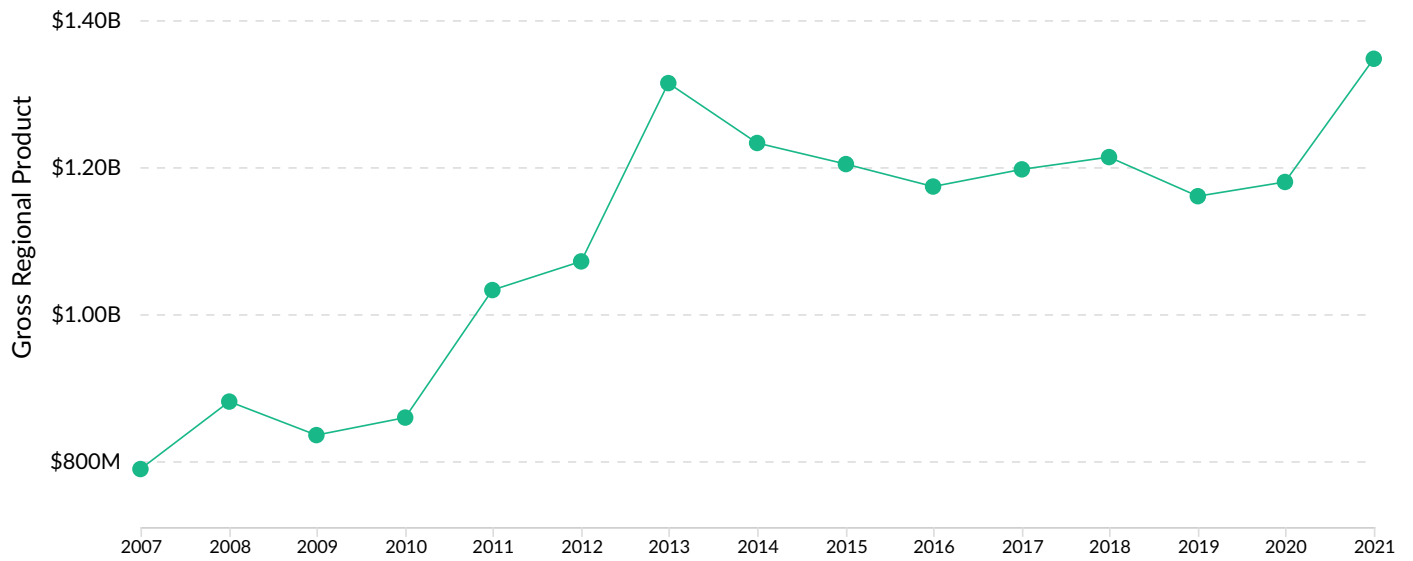
Top 15 Skills for All Job Types by Quarter

Skills help us understand the direction an industry is headed.



Gross Regional Product (GRP)

<p>\$1.0B</p> <p>Earnings (2021)</p>	<p>\$414.5M</p> <p>Property Income (2021)</p>	<p>-\$93.3M</p> <p>Taxes (2021)</p>	<p>\$1.3B</p> <p>Total GRP (2021)</p>
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Industry Requirements

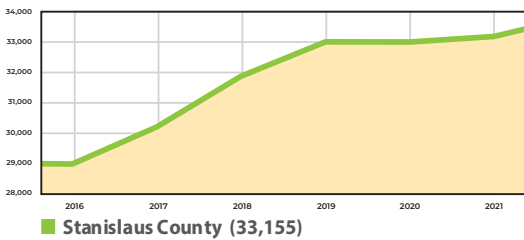
Purchases from	In-region Purchases	Imported Purchases	Total Purchases
Animal Production	\$131,617,155	\$36,245,528	\$167,862,684
Other Animal Food Manufacturing	\$86,876,085	\$28,641,742	\$115,517,827
Crop Production	\$92,497,618	\$19,610,561	\$112,108,179
Farm Labor Contractors and Crew Leaders	\$36,018,619	\$2,468,377	\$38,486,996
Lessors of Residential Buildings and Dwellings	\$21,383,999	\$15,316,105	\$36,700,104

STANISLAUS COUNTY HEALTH CARE WORKFORCE SNAPSHOT
2021



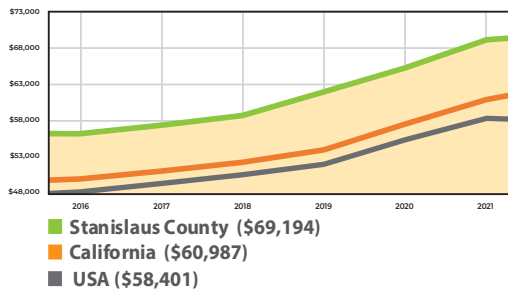
Number of People Employed
Health Care Industry, Stanislaus County
(Historical 5 Years, 2016 - 2021)

28,988 → **33,155**
2016 2021



Average Employee Wage
Health Care Industry, Stanislaus County
(Historical 5 Years, 2016 - 2021)

\$56,286 → **\$69,194**
2016 2021



TOP 3 HEALTHCARE SUBSECTORS
Ranked by Number Employed | 2016 - 2026

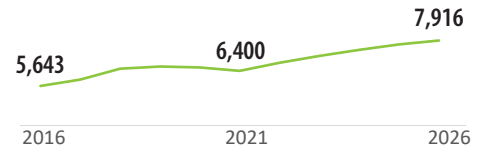
Subsectors represent all employers classified by North American Industry Classification System to the 6th level.

1. Services For The Elderly & Persons With Disabilities

Ex: Samaritan Village, Hughson



Historical Growth Rate **13.4%**
Projected Growth Rate **23.7%**

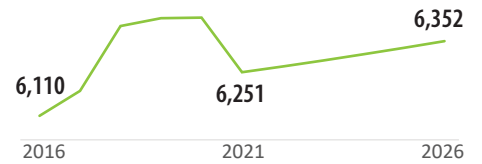


2. General Medical & Surgical Hospitals

Ex: Emanuel Medical Center, Turlock



Historical Growth Rate **2.3%**
Projected Growth Rate **1.6%**

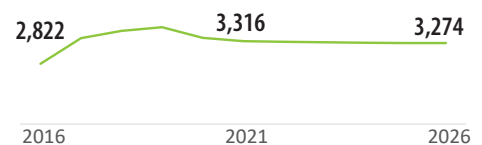


3. Offices of Physicians (Except Mental Health Specialists)

Ex: HcHenry Medical Group Inc., Modesto



Historical Growth Rate **17.5%**
Projected Growth Rate **-1.3%**



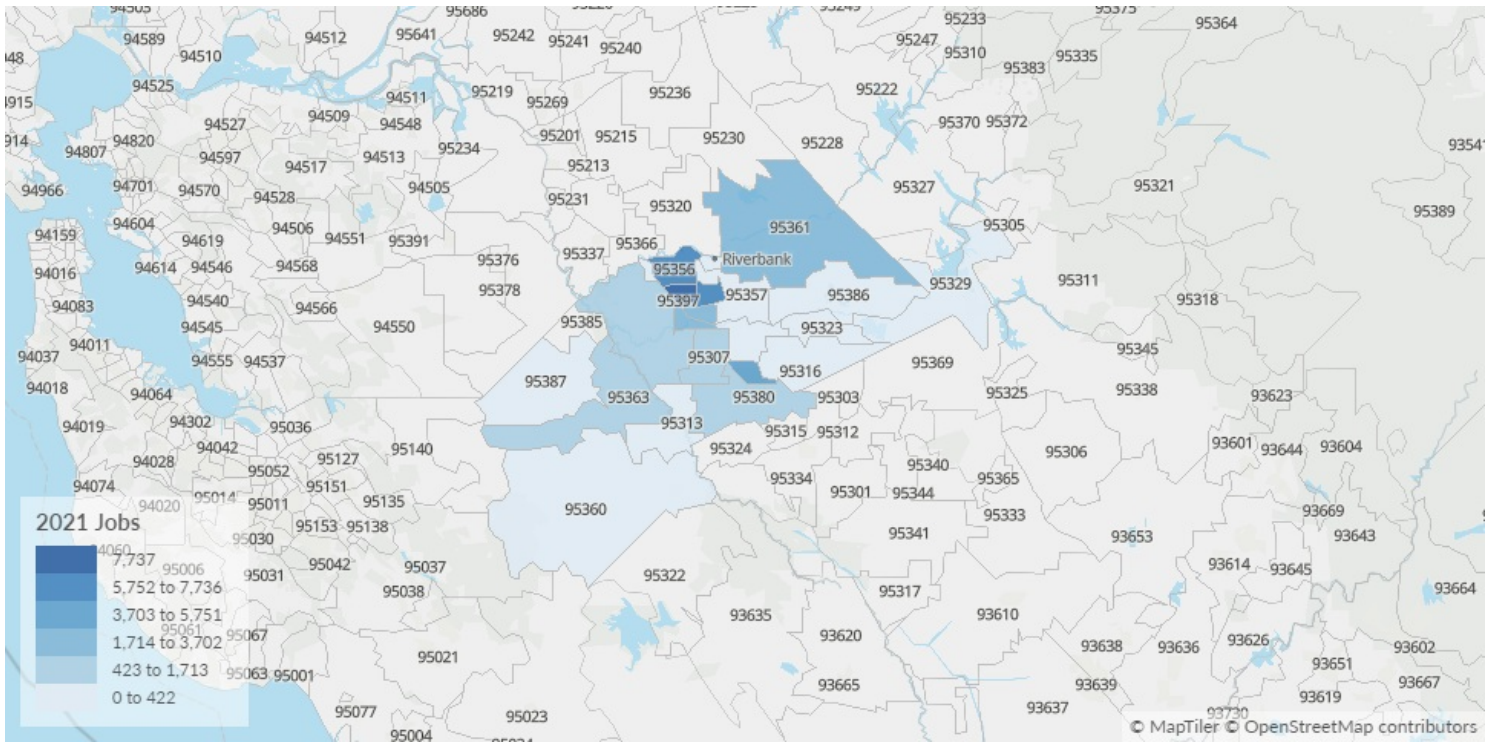
TOP 10 HEALTH CARE OCCUPATIONS RANKED BY NUMBER OF PEOPLE EMPLOYED	Employed 2021	Median Annual Wage	Projected Employed In 2026
HOME HEALTH AND PERSONAL CARE AIDES	6,821	\$29,808*	8,370
REGISTERED NURSES	4,212	\$121,742	4,559
MEDICAL SECRETARIES AND ADMINISTRATIVE ASSISTANTS	1,423	\$37,710	1,533
NURSING ASSISTANTS	1,392	\$36,338	1,542
MEDICAL ASSISTANTS	1,294	\$37,960	1,428
LICENSED PRACTICAL AND LICENSED VOCATIONAL NURSES	871	\$59,155	962
DENTAL ASSISTANTS	801	\$37,170	898
MEDICAL AND HEALTH SERVICES MANAGERS	605	\$126,069	739
SUBSTANCE ABUSE, BEHAVIORAL DISORDER, AND MENTAL HEALTH COUNSELORS	578	\$61,131	675
SOCIAL AND HUMAN SERVICE ASSISTANTS	559	\$38,771	638
TOTAL EMPLOYED IN TOP 10 OCCUPATIONS	18,558		21,344

* Positions with earnings below 200% of the 2022 Lower Standard Income Level (LLSIL for one person: \$17.01 per hour, \$35,384 per year)
Source: Lightcast™. 2022, Employment rounded to the nearest whole number.

Health Care and Social Assistance in Stanislaus County, CA

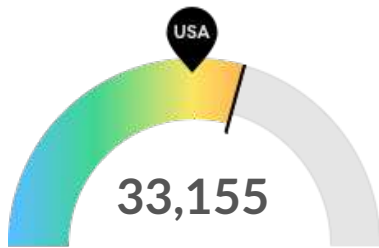
251 E. Hackett Rd. C-2
Modesto, California 95358

Workforce Map



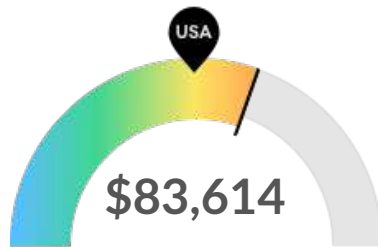
Executive Summary

Aggressive Hiring Competition Over a Deep Supply of Regional Talent



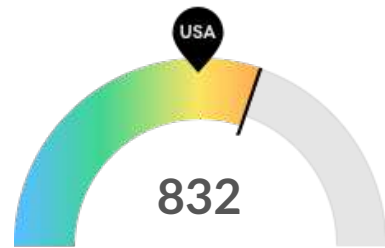
Supply (Jobs)

Stanislaus County, CA is a hotspot for this kind of talent. The national average for an area this size is 25,981* employees, while there are 33,155 here.



Earnings Per Job

Earnings per job are above the national average. The national average salary for Health Care and Social Assistance in an area this size is \$70,850, while in Stanislaus County, CA it is \$83,614. Earnings per jobs is the total industry earnings divided by the number of jobs in the industry.



Demand (Job Postings)

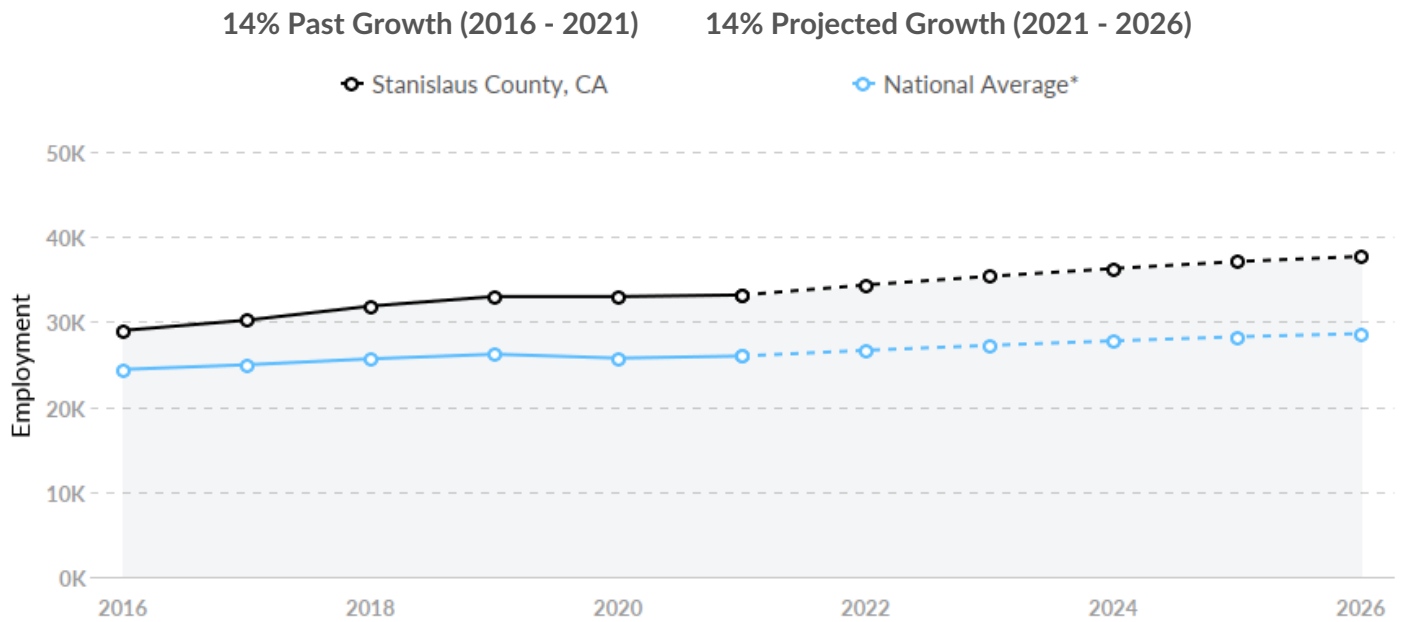
Competition from online job postings is high in Stanislaus County, CA. The national average for an area this size is 621* job postings/mo, while there are 832 here.

*National average values are derived by taking the national value for Health Care and Social Assistance and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

Supply (Jobs)

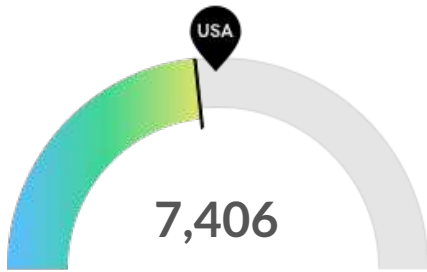
Supply Is Higher Than the National Average

The regional vs. national average employment helps you understand if the supply of Health Care and Social Assistance is a strength or weakness for Stanislaus County, CA, and how it is changing relative to the nation. An average area of this size would have 25,981* employees, while there are 33,155 here. This higher than expected supply may make it easier to find candidates. The gap between expected and actual employment is expected to increase over the next 5 years.



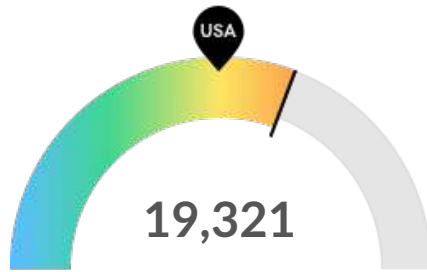
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Retirement Risk Is About Average, While Overall Diversity Is High



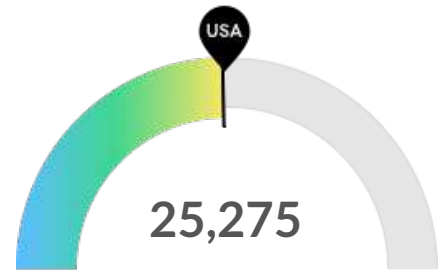
Retiring Soon

Retirement risk is about average in Stanislaus County, CA. The national average for an area this size is 8,196* employees 55 or older, while there are 7,406 here.



Racial Diversity

Racial diversity is high in Stanislaus County, CA. The national average for an area this size is 14,019* racially diverse employees, while there are 19,321 here.



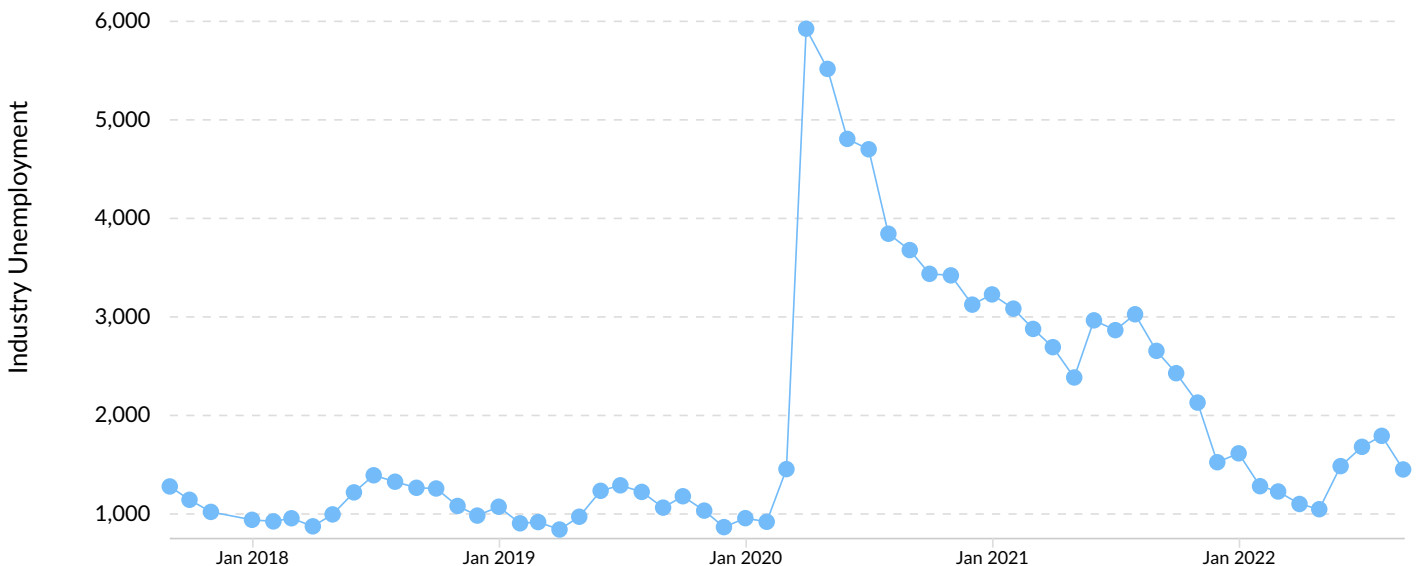
Gender Diversity

Gender diversity is about average in Stanislaus County, CA. The national average for an area this size is 25,743* female employees, while there are 25,275 here.

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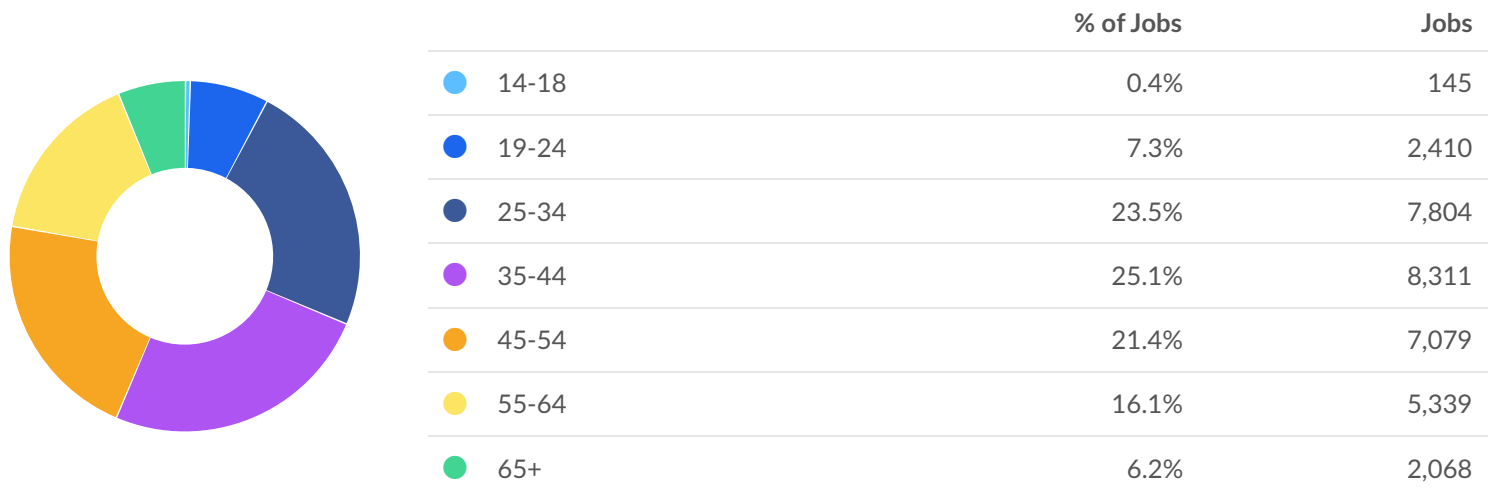
Unemployment Rate Trends

Unemployment shown at the 2-digit sector level.

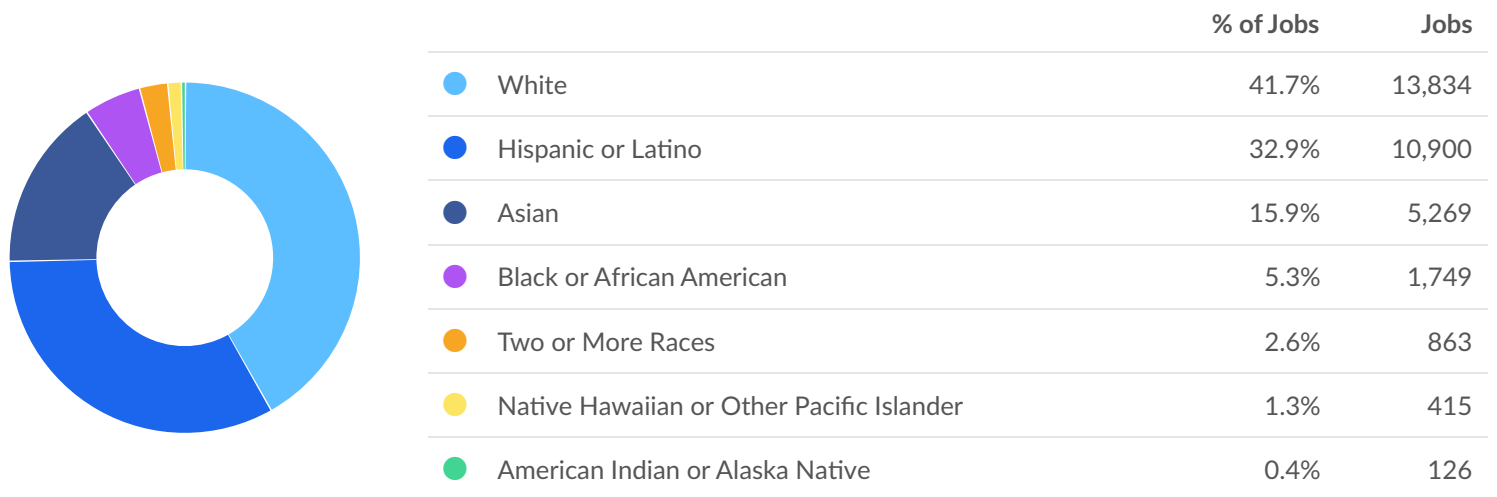


Demographic Details

Industry Age Breakdown



Industry Race/Ethnicity Breakdown

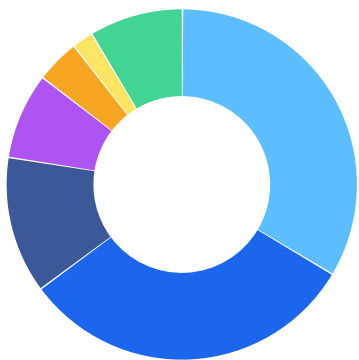


Industry Gender Breakdown



	% of Jobs	Jobs
Males	23.8%	7,880
Females	76.2%	25,275

Most Jobs are Found in the Healthcare Support Occupations Industry Sector



Occupation	% of Industry in Occupation (2021)
Healthcare Support Occupations	33.5%
Healthcare Practitioners and Technical Occupations	31.3%
Office and Administrative Support Occupations	12.6%
Community and Social Service Occupations	7.9%
Management Occupations	4.1%
Personal Care and Service Occupations	1.9%
Other	8.6%

Demand



498 Employers Competing

All employers in the region who posted for this job over the last 12 months.



9,988 Unique Job Postings

The number of unique postings for this job over the last 12 months.



26 Day Median Duration

Posting duration is 1 day shorter than what's typical in the region.

Top Companies	Unique Postings
Tenet Healthcare	1,442
Sutter Health	1,378
Kaiser Permanente	407
Doctors Medical Center Of Mod...	309
Emanuel Medical Center	271

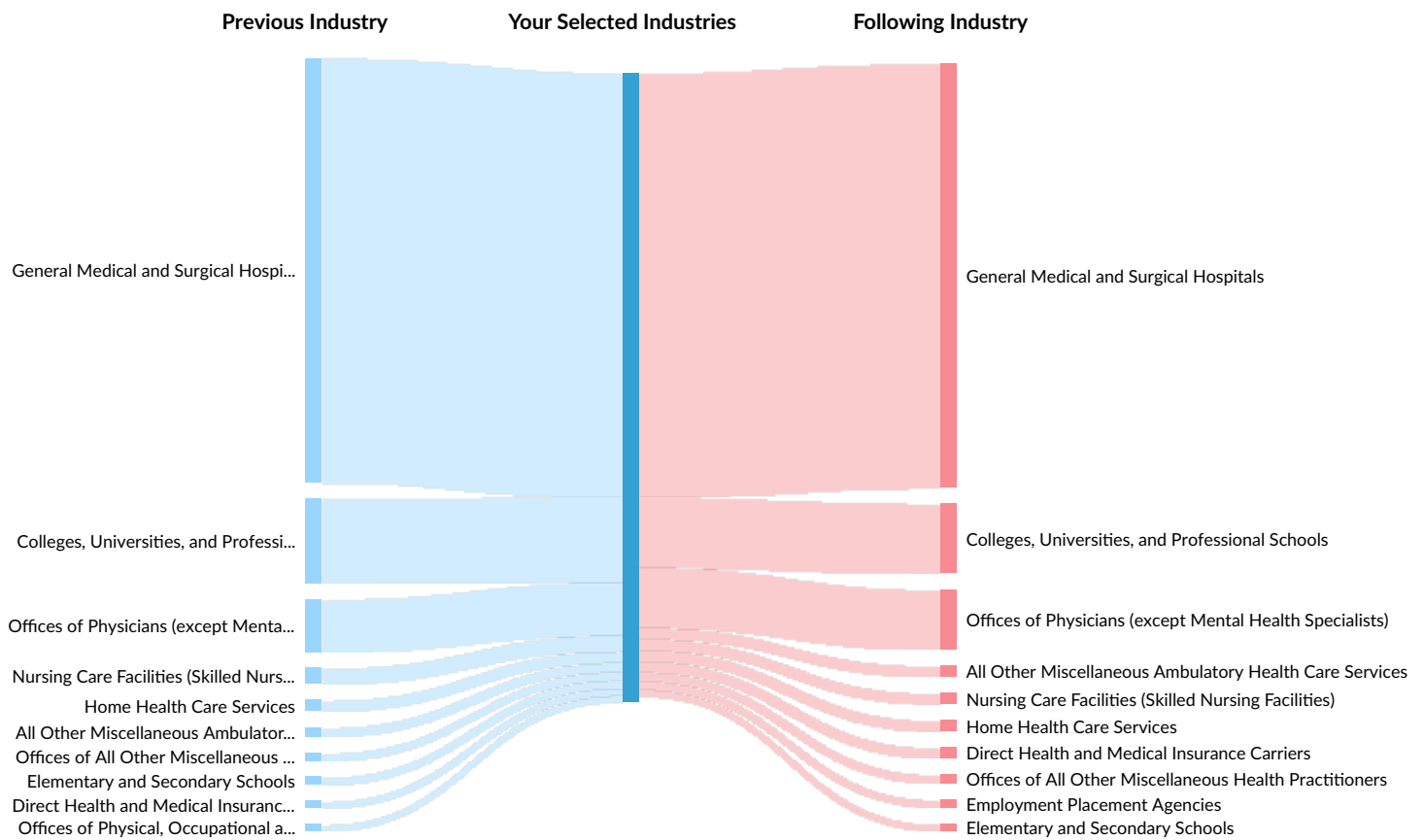
Top Job Titles	Unique Postings
Registered Nurses	179
Licensed Vocational Nurses	137
Medical Assistants	110
NICU Registered Nurses	99
Caregivers	87

Industry Gain and Drain

The table below analyzes the profiles of current and past people in your selected industries. The left column shows job transitions from other industries to your selected industries. The right column shows job transitions from your selected industries to other industries.

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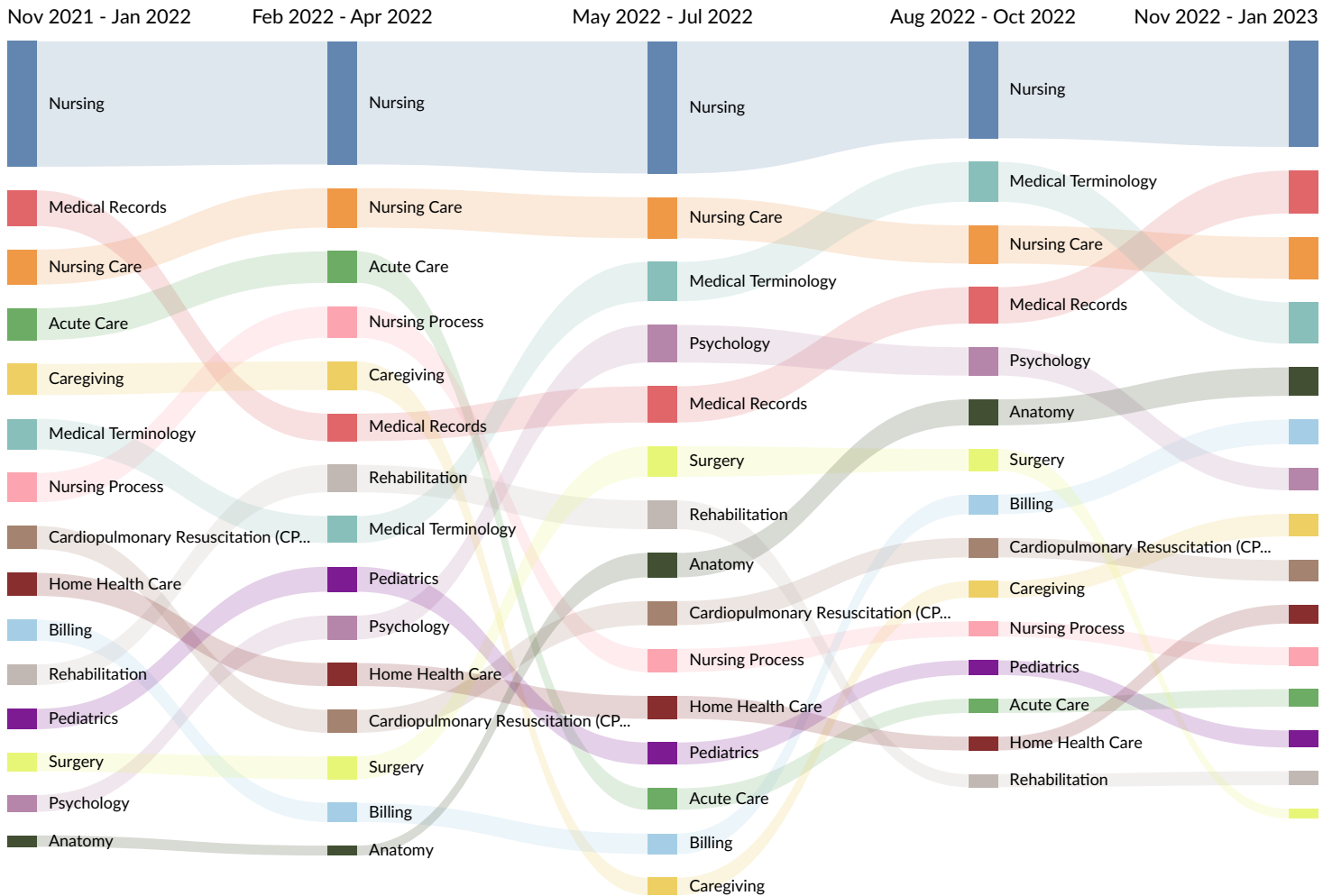
Previous Industries	Transitions
General Medical and Surgical Hospitals	398,921
Colleges, Universities, and Professional Schools	80,028
Offices of Physicians (except Mental Health Specialists)	49,513
Nursing Care Facilities (Skilled Nursing Facilities)	15,150
Home Health Care Services	10,661

Following Industries	Transitions
General Medical and Surgical Hospitals	398,921
Colleges, Universities, and Professional Schools	65,733
Offices of Physicians (except Mental Health Specialists)	56,578
All Other Miscellaneous Ambulatory Health Care Services	10,704
Nursing Care Facilities (Skilled Nursing Facilities)	10,634

What skills are they posting for?

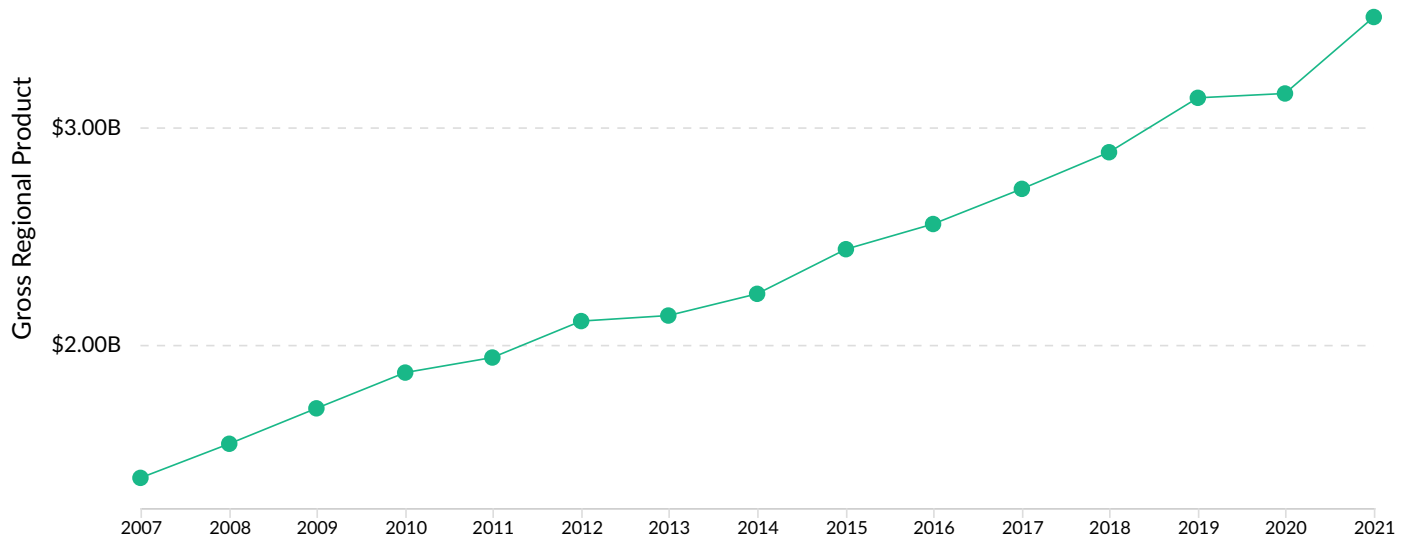
Top 15 Skills for All Job Types by Quarter

Skills help us understand the direction an industry is headed.



Gross Regional Product (GRP)

\$2.9B	\$682.5M	-\$66.9M	\$3.5B
Earnings (2021)	Property Income (2021)	Taxes (2021)	Total GRP (2021)



Industry Requirements

Purchases from	In-region Purchases	Imported Purchases	Total Purchases
Corporate, Subsidiary, and Regional Managing Offices	\$36,607,150	\$78,313,769	\$114,920,919
Lessors of Residential Buildings and Dwellings	\$49,377,514	\$35,366,219	\$84,743,734
Temporary Help Services	\$81,088,547	\$382,395	\$81,470,942
Offices of Real Estate Agents and Brokers	\$63,694,160	\$7,526,588	\$71,220,748
Direct Property and Casualty Insurance Carriers	\$1,967,098	\$67,982,509	\$69,949,607

STANISLAUS COUNTY
WORKFORCE
DEVELOPMENT

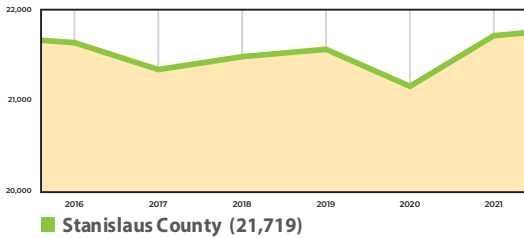
published 02.23

STANISLAUS COUNTY MANUFACTURING WORKFORCE SNAPSHOT
2021



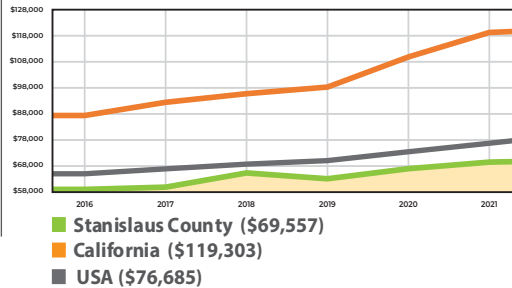
Number of People Employed
Manufacturing Industry, Stanislaus County
(Historical 5 Years, 2016 - 2021)

21,637 → **21,719**
2016 2021



Average Employee Wage
Manufacturing Industry, Stanislaus County
(Historical 5 Years, 2016 - 2021)

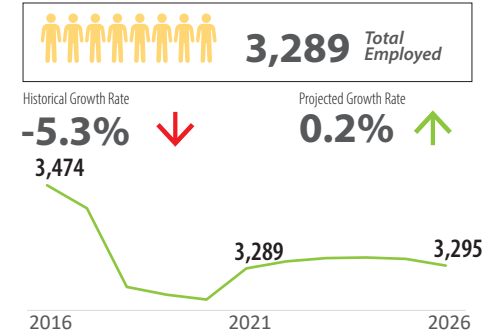
\$59,023 → **\$69,557**
2016 2021



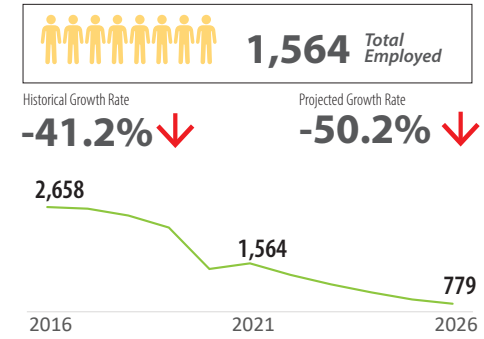
TOP 3 MANUFACTURING SUBSECTORS
Ranked by Number Employed | 2016 - 2026

Subsectors represent all employers classified by North American Industry Classification System to the 6th level.

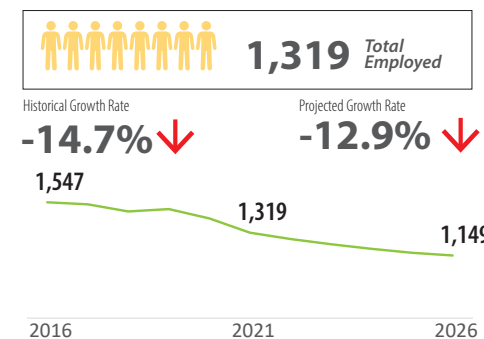
1. Wineries
Ex: E & J Gallo Winery, Modesto



2. Fruit & Vegetable Canning
Ex: Stanislaus Food Products Company, Modesto



3. Poultry Processing
Ex: Foster Poultry Farms, Waterford



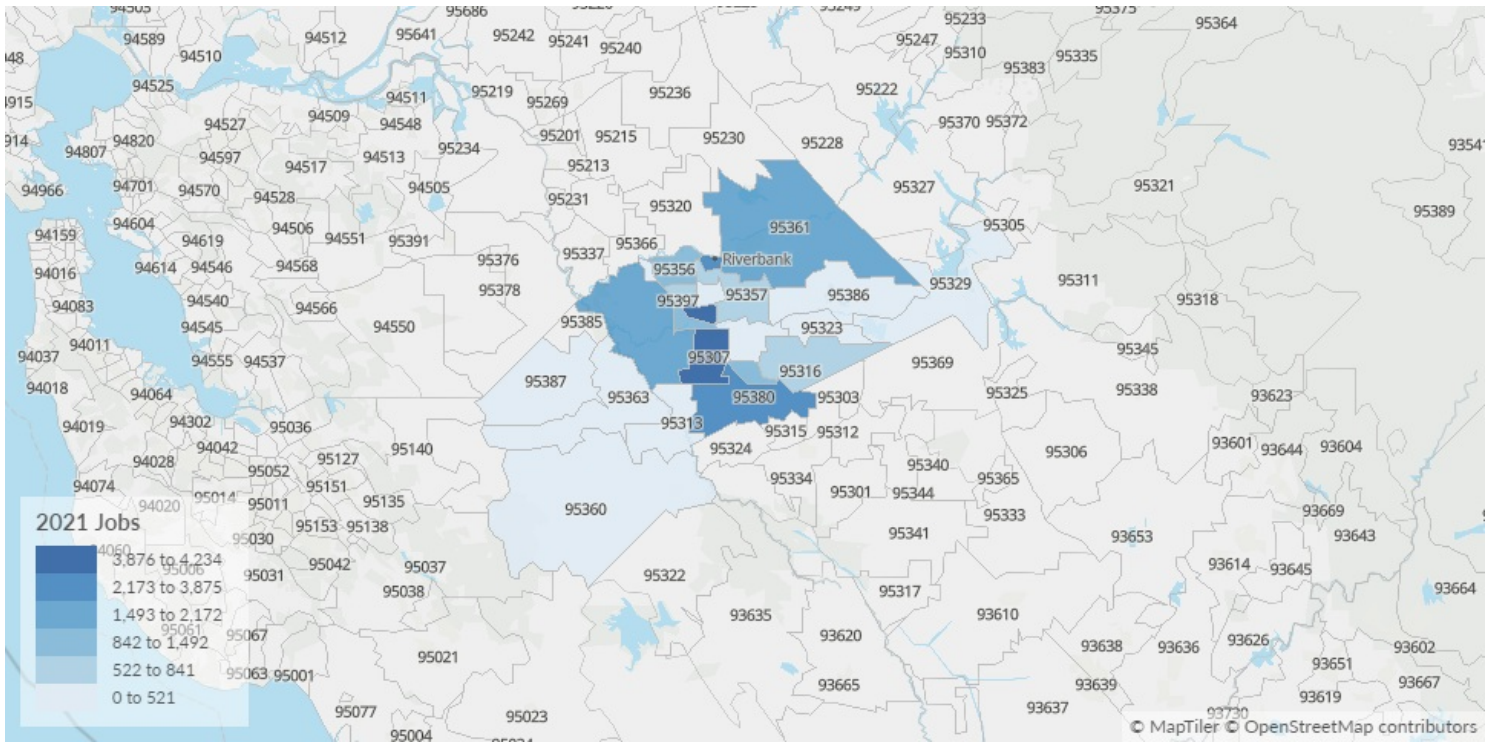
TOP 10 MANUFACTURING OCCUPATIONS RANKED BY NUMBER OF PEOPLE EMPLOYED	Employed 2021	Median Annual Wage	Projected Employed In 2026
PACKAGING & FILLING MACHINE OPERATORS & TENDERS	1,705	\$36,358	1,700
LABORERS & FREIGHT, STOCK & MATERIAL MOVERS, HAND	1,097	\$34,819*	1,098
INDUSTRIAL TRUCK AND TRACTOR OPERATORS	983	\$45,032	971
MISCELLANEOUS ASSEMBLERS AND FABRICATORS	739	\$35,131*	699
FIRST-LINE SUPERVISORS OF PRODUCTION & OPERATING WORKERS	649	\$61,797	679
SALES REPRESENTATIVES, WHOLESALE AND MANUFACTURING, EXCEPT TECHNICAL AND SCIENTIFIC PRODUCTS	597	\$61,963	614
INSPECTORS, TESTERS, SORTERS, SAMPLERS & WEIGHERS	542	\$37,461	527
FOOD BATCHMAKERS	480	\$34,611*	514
PACKERS & PACKAGERS, HAND	452	\$30,222*	455
INDUSTRIAL MACHINERY MECHANICS	449	\$60,112	501
TOTAL EMPLOYED IN TOP 10 OCCUPATIONS	7,694		7,759

* Positions with earnings below 200% of the 2022 Lower Standard Income Level (LLSIL for one person: \$17.01 per hour, \$35,384 per year)
Source: Lightcast™. 2022, Employment rounded to the nearest whole number.

Manufacturing in Stanislaus County, CA

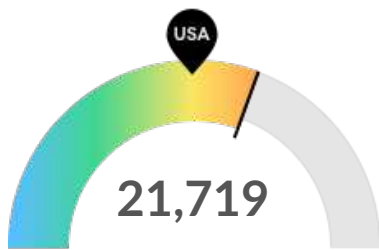
251 E. Hackett Rd. C-2
Modesto, California 95358

Workforce Map



Executive Summary

Aggressive Hiring Competition Over a Deep Supply of Regional Talent



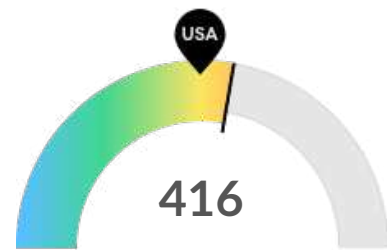
Supply (Jobs)

Stanislaus County, CA is a hotspot for this kind of talent. The national average for an area this size is 15,893* employees, while there are 21,719 here.



Earnings Per Job

Earnings per job are about the same as the national average. The national average salary for Manufacturing in an area this size is \$95,185, while in Stanislaus County, CA it is \$86,094. Earnings per jobs is the total industry earnings divided by the number of jobs in the industry.



Demand (Job Postings)

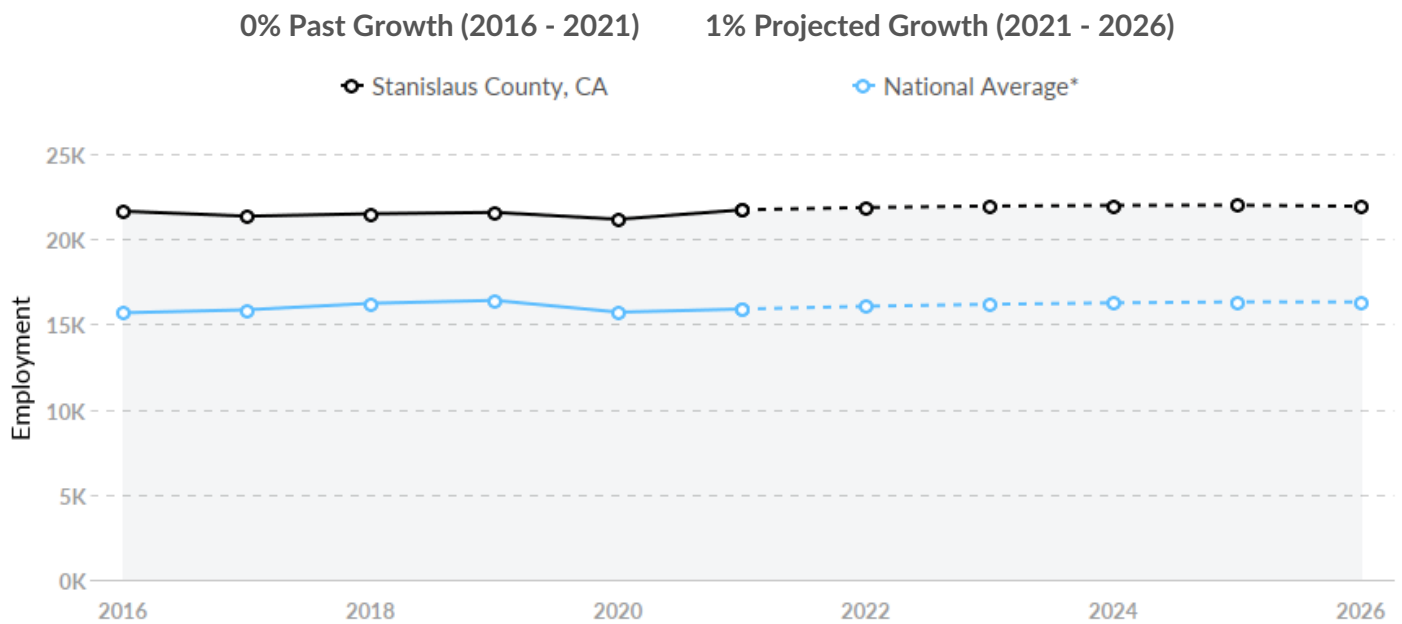
Competition from online job postings is high in Stanislaus County, CA. The national average for an area this size is 357* job postings/mo, while there are 416 here.

*National average values are derived by taking the national value for Manufacturing and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

Supply (Jobs)

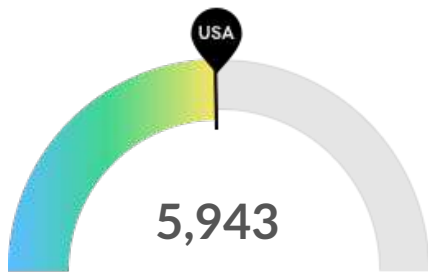
Supply Is Higher Than the National Average

The regional vs. national average employment helps you understand if the supply of Manufacturing is a strength or weakness for Stanislaus County, CA, and how it is changing relative to the nation. An average area of this size would have 15,893* employees, while there are 21,719 here. This higher than expected supply may make it easier to find candidates. The gap between expected and actual employment is expected to remain roughly the same over the next 5 years.



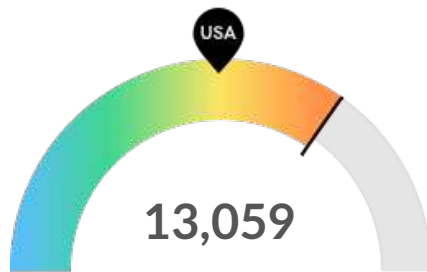
*National average values are derived by taking the national value for Manufacturing and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

Retirement Risk Is About Average, While Overall Diversity Is High



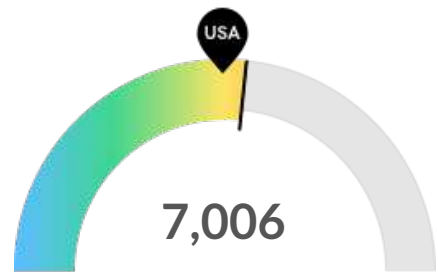
Retiring Soon

Retirement risk is about average in Stanislaus County, CA. The national average for an area this size is 6,034* employees 55 or older, while there are 5,943 here.



Racial Diversity

Racial diversity is high in Stanislaus County, CA. The national average for an area this size is 7,623* racially diverse employees, while there are 13,059 here.



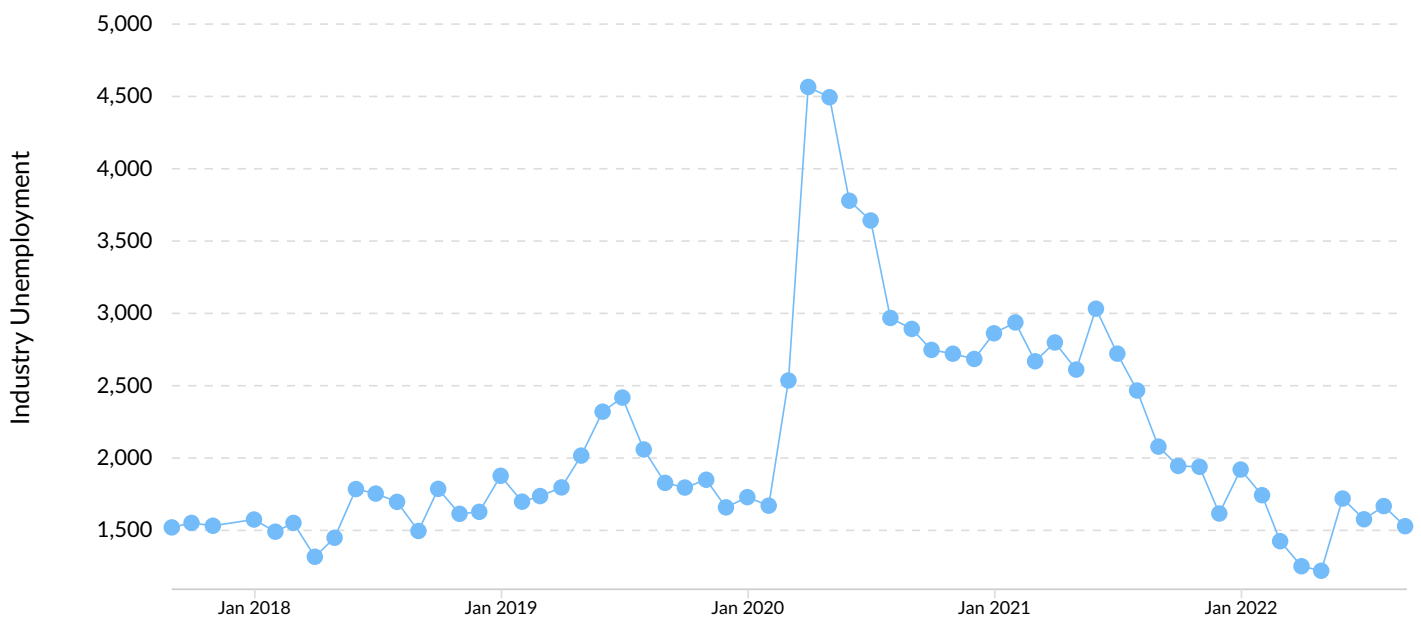
Gender Diversity

Gender diversity is about average in Stanislaus County, CA. The national average for an area this size is 6,371* female employees, while there are 7,006 here.

*National average values are derived by taking the national value for Manufacturing and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

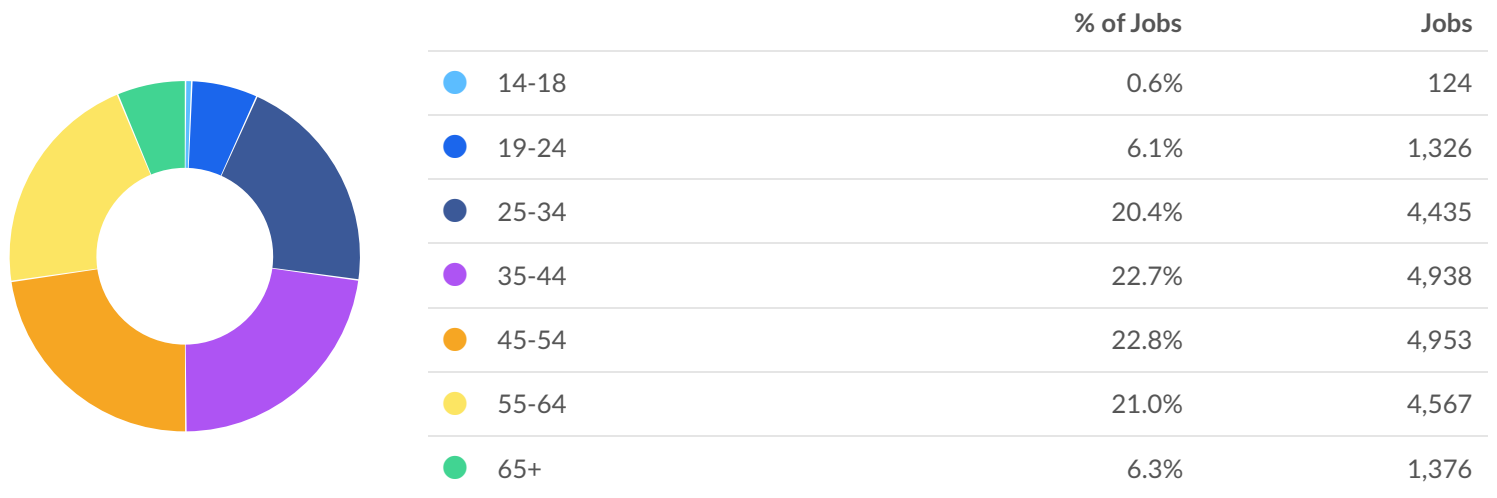
Unemployment Rate Trends

Unemployment shown at the 2-digit sector level.

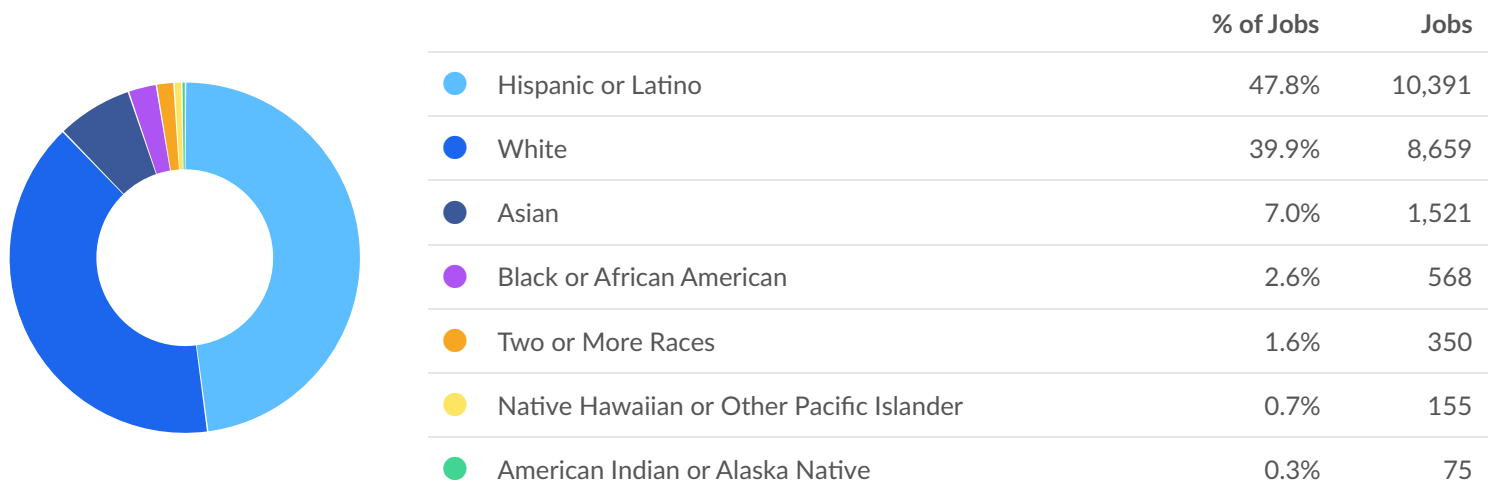


Demographic Details

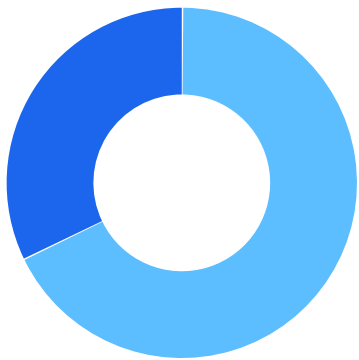
Industry Age Breakdown



Industry Race/Ethnicity Breakdown

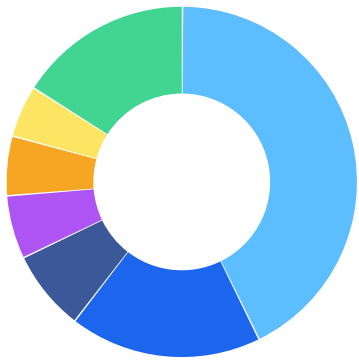


Industry Gender Breakdown



	% of Jobs	Jobs
● Males	67.7%	14,713
● Females	32.3%	7,006

Most Jobs are Found in the Production Occupations Industry Sector



Occupation	% of Industry in Occupation (2021)
● Production Occupations	42.7%
● Transportation and Material Moving Occupations	17.7%
● Office and Administrative Support Occupations	7.4%
● Management Occupations	5.8%
● Installation, Maintenance, and Repair Occupations	5.5%
● Sales and Related Occupations	4.8%
● Other	16.1%

Demand



361 Employers Competing

All employers in the region who posted for this job over the last 12 months.



4,994 Unique Job Postings

The number of unique postings for this job over the last 12 months.



27 Day Median Duration

Posting duration is the same as what's typical in the region.

Top Companies	Unique Postings
E.J Gallo	436
E&J Gallo Winery	428
Gallo Glass Company	360
Foster Farms	230
PepsiCo	193

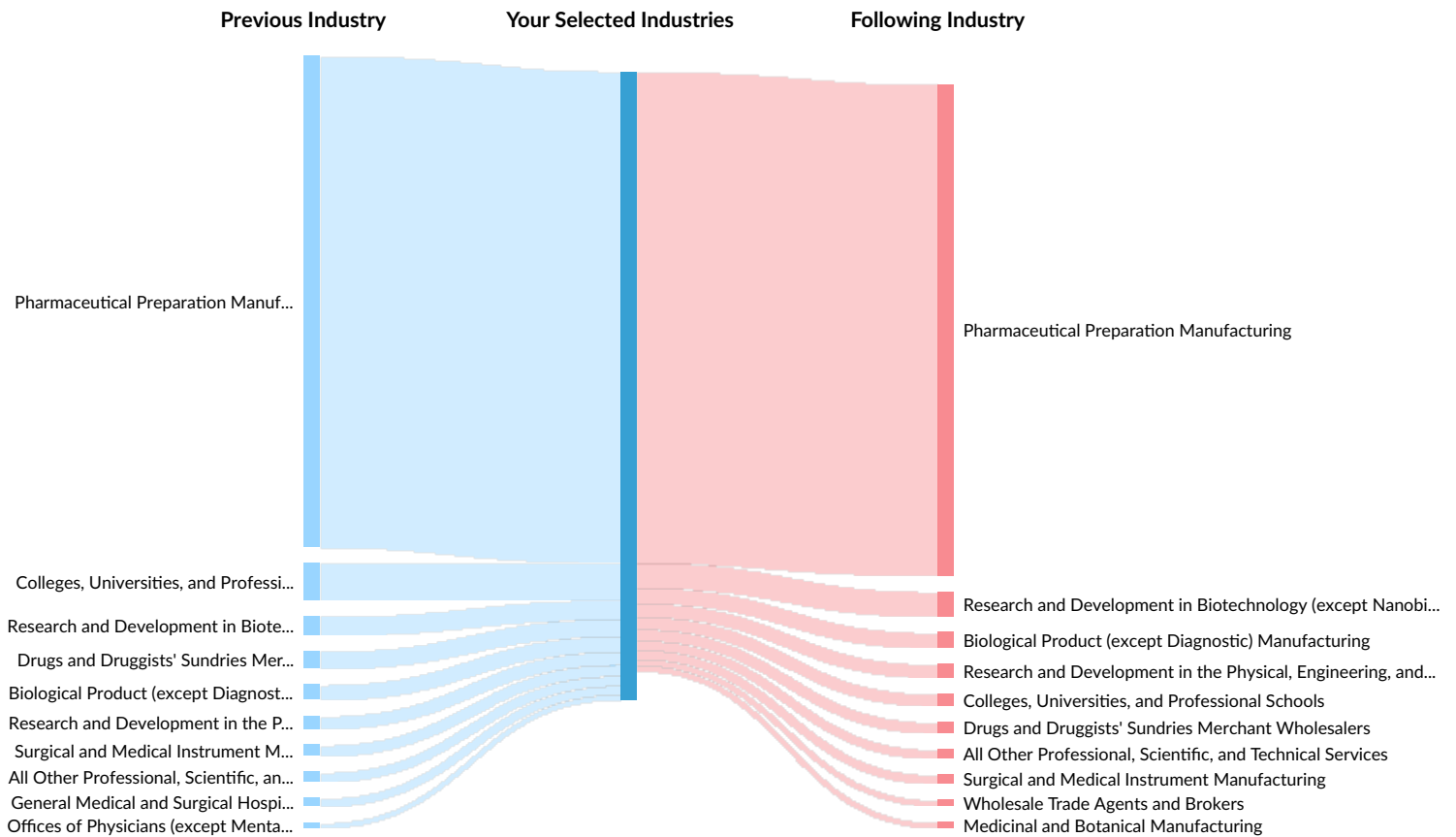
Top Job Titles	Unique Postings
Forklift Operators	70
Machine Operators	54
Maintenance Mechanics	40
Maintenance Technicians	39
Production Supervisors	37

Industry Gain and Drain

The table below analyzes the profiles of current and past people in your selected industries. The left column shows job transitions from other industries to your selected industries. The right column shows job transitions from your selected industries to other industries.

Please note, results are only available at the national level and the 6-digit NAICS level. Also your selection has been limited to 100 industries.

The following represents the job transitions of employees in your selected industries in the United States:



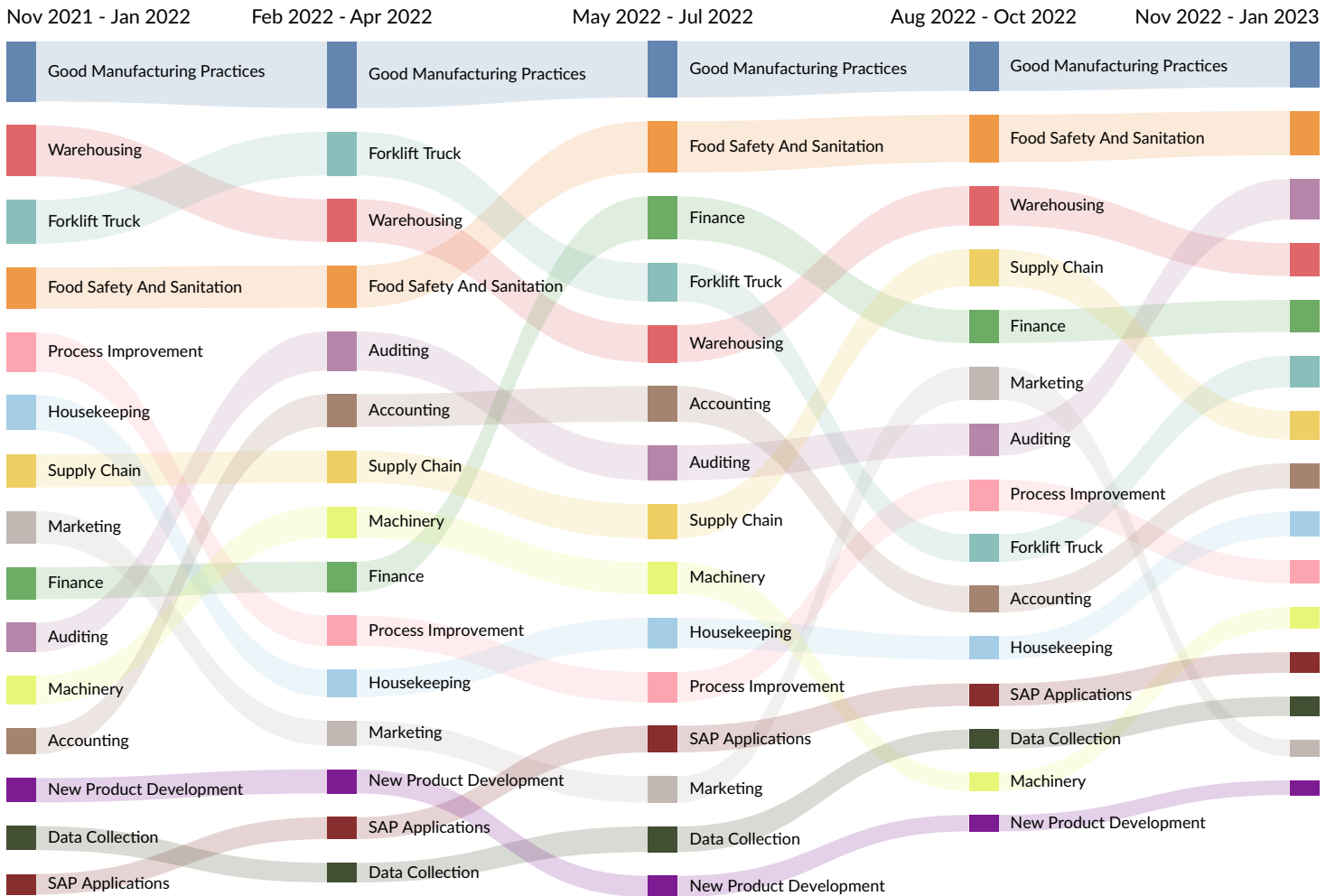
Previous Industries	Transitions
Pharmaceutical Preparation Manufacturing	213,893
Colleges, Universities, and Professional Schools	16,360
Research and Development in Biotechnology (except Nanobiotechnology)	8,234
Drugs and Druggists' Sundries Merchant Wholesalers	7,526
Biological Product (except Diagnostic) Manufacturing	6,694

Following Industries	Transitions
Pharmaceutical Preparation Manufacturing	213,893
Research and Development in Biotechnology (except Nanobiotechnology)	10,883
Biological Product (except Diagnostic) Manufacturing	6,821
Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	5,930
Colleges, Universities, and Professional Schools	5,411

What skills are they posting for?

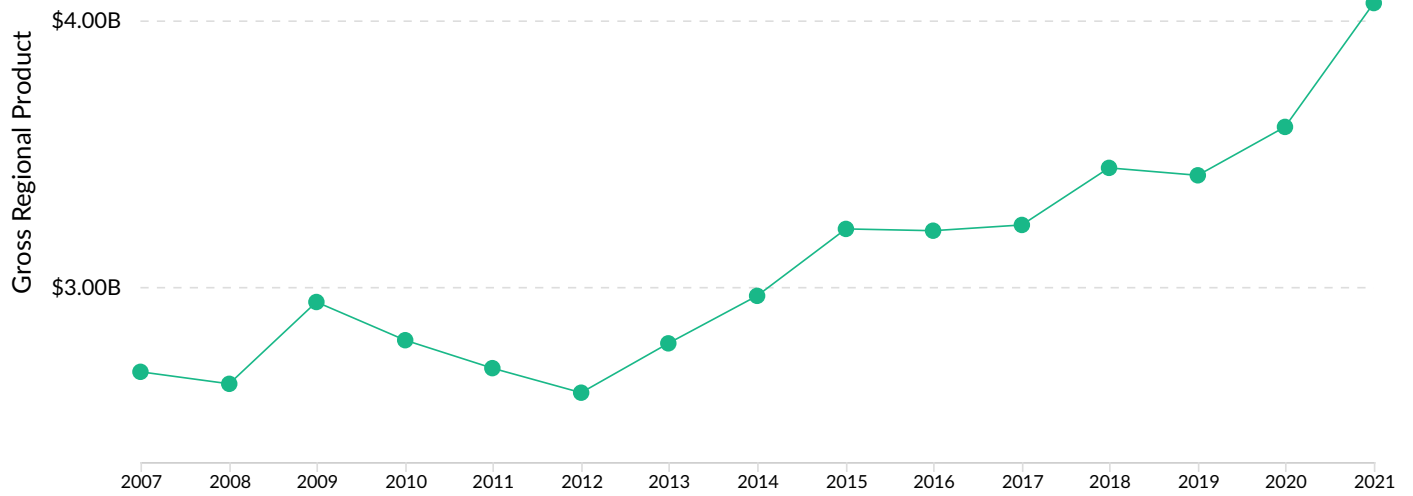
Top 15 Skills for All Job Types by Quarter

Skills help us understand the direction an industry is headed.



Gross Regional Product (GRP)





Industry Requirements

Purchases from	In-region Purchases	Imported Purchases	Total Purchases
Animal Production	\$498,541,491	\$137,291,371	\$635,832,863
Crop Production	\$339,910,607	\$72,064,967	\$411,975,574
Corporate, Subsidiary, and Regional Managing Offices	\$86,165,803	\$184,334,719	\$270,500,521
Soybean and Other Oilseed Processing	\$97,886,784	\$159,212,997	\$257,099,782
Cheese Manufacturing	\$149,804,923	\$12,859,299	\$162,664,222

STANISLAUS COUNTY
WORKFORCE
DEVELOPMENT

published 02.23

**STANISLAUS COUNTY LOGISTICS/WAREHOUSING
WORKFORCE SNAPSHOT**

2021

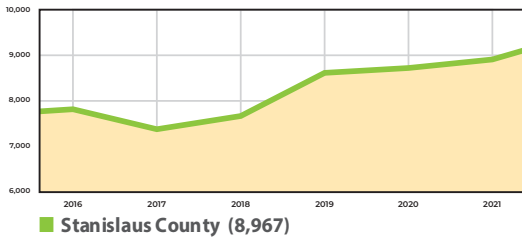


Projected Growth Over 5 Years
Logistics/Warehouse Labor Force
in Stanislaus County
(2021 - 2026)



Number of People Employed
Logistics/Warehouse Industry, Stanislaus County
(Historical 5 Years, 2016 - 2021)

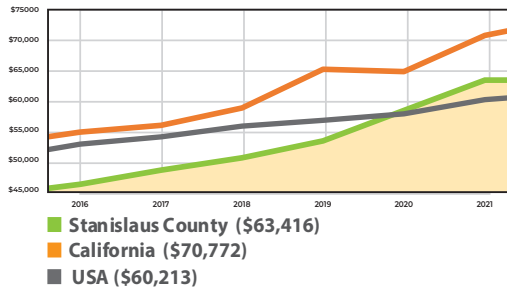
7,935 → **8,967**
2016 2021



Average Employee Wage

Logistics/Warehouse Industry, Stanislaus County
(Historical 5 Years, 2016 - 2021)

\$46,293 → **\$63,416**
2016 2021



TOP 10 LOGISTICS/WAREHOUSES OCCUPATIONS
RANKED BY NUMBER OF PEOPLE EMPLOYED

	Employed 2021	Median Annual Wage	Projected Employed In 2026
HEAVY & TRACTOR-TRAILER TRUCK DRIVERS	1,969	\$47,757	2,153
LABORERS & FREIGHT, STOCK & MATERIAL MOVERS, HAND	1,253	\$34,819*	1,335
INDUSTRIAL TRUCK AND TRACTOR OPERATORS	838	\$45,032	881
STOCKERS & ORDER FILLERS	669	\$35,235*	700
LIGHT TRUCK DRIVERS	477	\$37,336	544
FIRST LINE SUPERVISORS OF TRANSPORTATION & MATERIAL MOVING WORKERS, EXCEPT AIRCRAFT CARGO HANDLING SUPERVISORS	238	\$58,989	258
PACKERS & PACKAGERS, HAND	211	\$30,222*	227
BUS & TRUCK MECHANICS & DIESEL ENGINE SPECIALIST	191	\$59,467	204
DISPATCHERS, EXCEPT POLICE, FIRE, & AMBULANCE	188	\$44,450	197
SHIPPING, RECEIVING, & INVENTORY CLERKS	181	\$37,606	181
TOTAL EMPLOYED IN TOP 10 OCCUPATIONS	6,214		6,679

* Positions with earnings below 200% of the 2022 Lower Standard Income Level (LLSIL for one person: \$17.01 per hour, \$35,384 per year)

Source: Lightcast™. 2022, Employment rounded to the nearest whole number.

TOP 3 LOGISTICS/WHS. SUBSECTORS

Ranked by Number Employed | 2016 - 2026

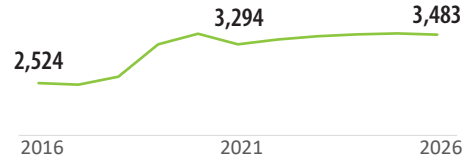
Subsectors represent all employers classified by North American Industry Classification System to the 6th level.

1. General Warehousing & Storage

Ex: JS West & Companies, Modesto



Historical Growth Rate **30.5%** Projected Growth Rate **5.8%**

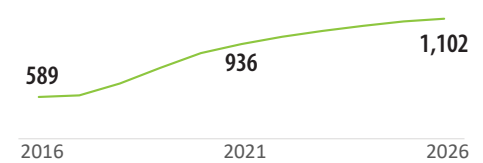


2. General Freight Trucking, Long Distance, Truckload

Ex: Rocha Transportation, Modesto



Historical Growth Rate **58.9%** Projected Growth Rate **17.7%**

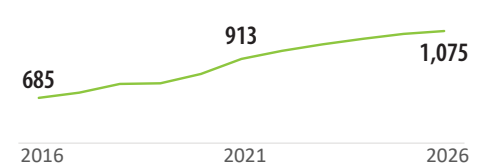


3. General Freight Trucking, Local

Ex: Golden Valley Trucking, Modesto



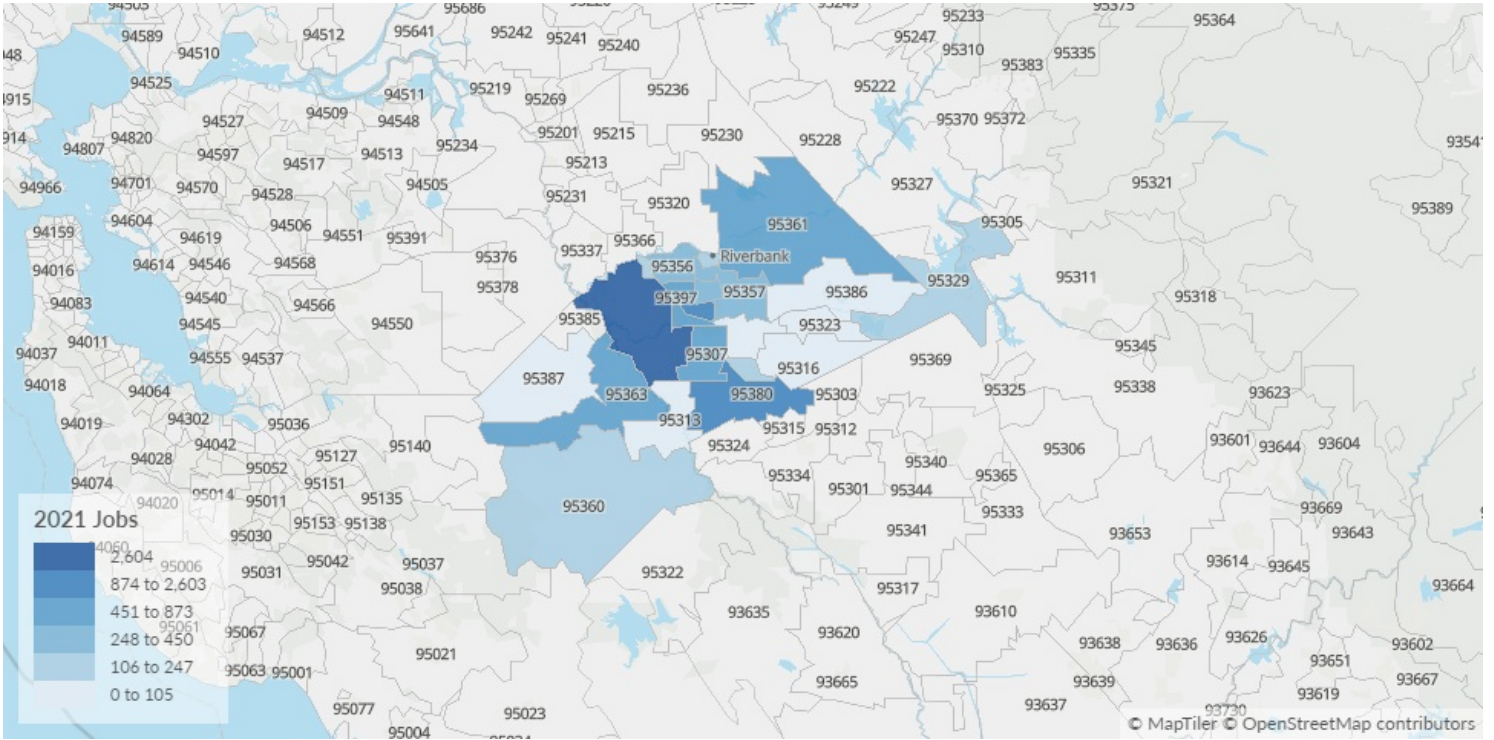
Historical Growth Rate **33.3%** Projected Growth Rate **17.8%**



Transportation and Warehousing in Stanislaus County, CA

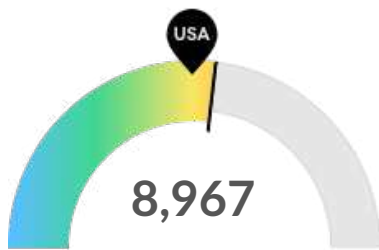
251 E. Hackett Rd. C-2
Modesto, California 95358

Workforce Map



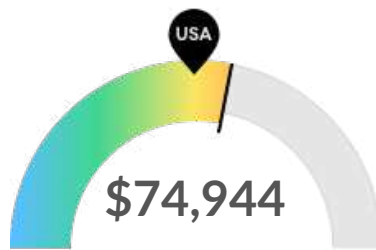
Executive Summary

Average Hiring Competition Over a Deep Supply of Regional Talent



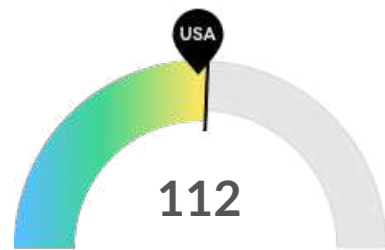
Supply (Jobs)

Stanislaus County, CA is a hotspot for this kind of talent. The national average for an area this size is 8,064* employees, while there are 8,967 here.



Earnings Per Job

Earnings per job are about the same as the national average. The national average salary for Transportation and Warehousing in an area this size is \$72,341, while in Stanislaus County, CA it is \$74,944. Earnings per jobs is the total industry earnings divided by the number of jobs in the industry.



Demand (Job Postings)

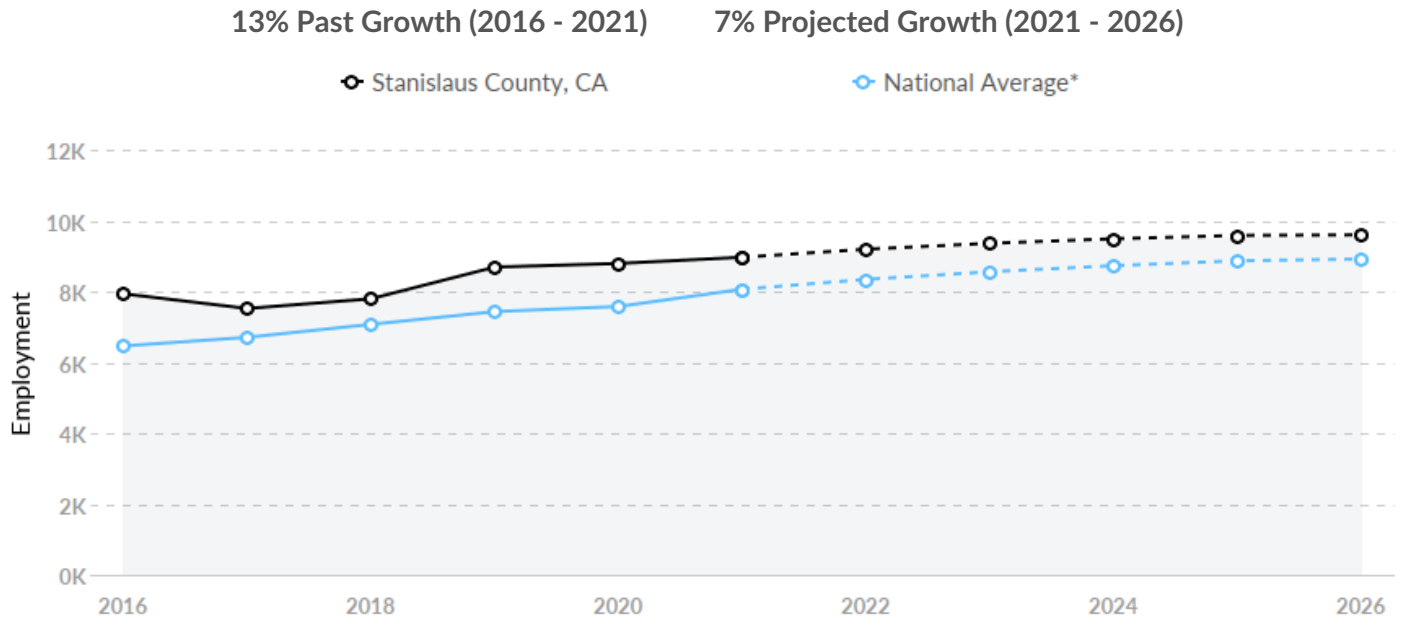
Competition from online job postings is about average in Stanislaus County, CA. The national average for an area this size is 108* job postings/mo, while there are 112 here.

*National average values are derived by taking the national value for Transportation and Warehousing and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

Supply (Jobs)

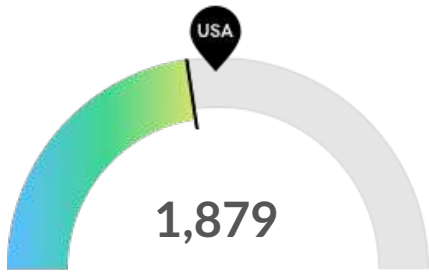
Supply Is Higher Than the National Average

The regional vs. national average employment helps you understand if the supply of Transportation and Warehousing is a strength or weakness for Stanislaus County, CA, and how it is changing relative to the nation. An average area of this size would have 8,064* employees, while there are 8,967 here. This higher than expected supply may make it easier to find candidates. The gap between expected and actual employment is projected to narrow over the next 5 years.



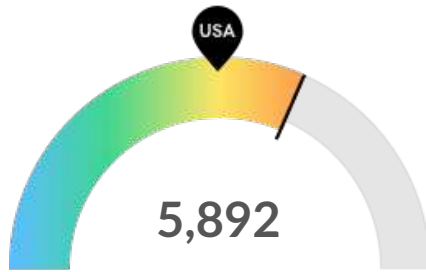
*National average values are derived by taking the national value for Transportation and Warehousing and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

Retirement Risk Is Low, While Overall Diversity Is High



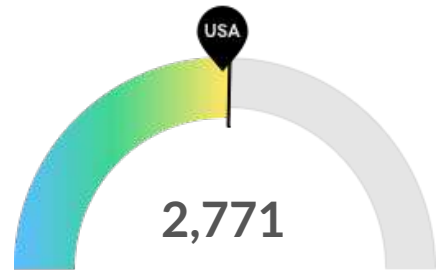
Retiring Soon

Retirement risk is low in Stanislaus County, CA. The national average for an area this size is 2,159* employees 55 or older, while there are 1,879 here.



Racial Diversity

Racial diversity is high in Stanislaus County, CA. The national average for an area this size is 4,087* racially diverse employees, while there are 5,892 here.



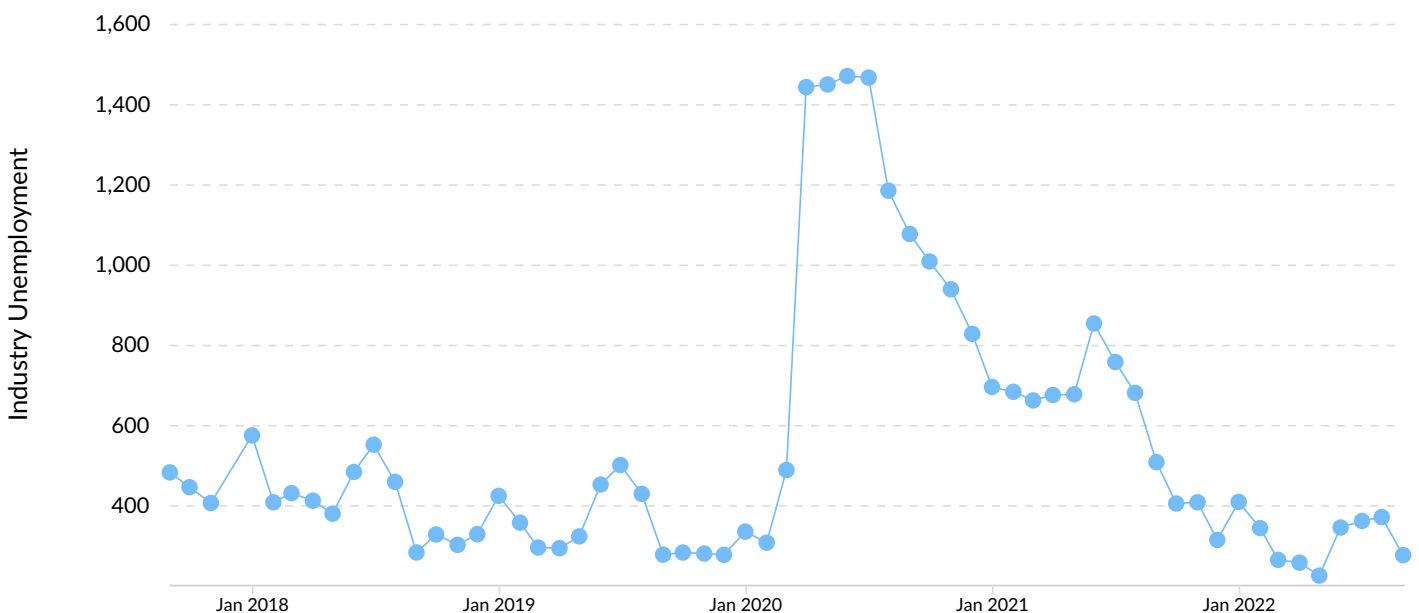
Gender Diversity

Gender diversity is about average in Stanislaus County, CA. The national average for an area this size is 2,708* female employees, while there are 2,771 here.

*National average values are derived by taking the national value for Transportation and Warehousing and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

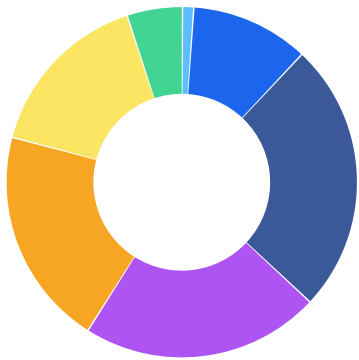
Unemployment Rate Trends

Unemployment shown at the 2-digit sector level.



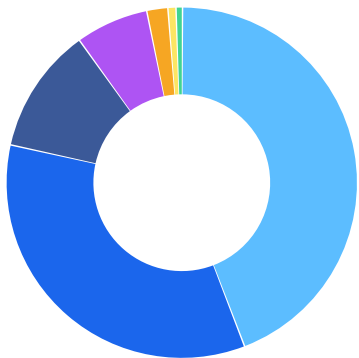
Demographic Details

Industry Age Breakdown



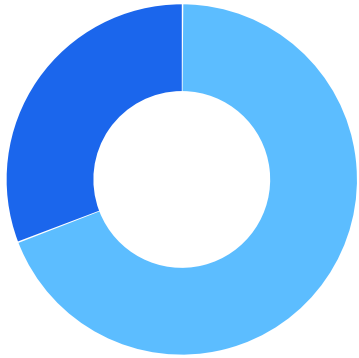
		% of Jobs	Jobs
●	14-18	1.0%	92
●	19-24	10.9%	978
●	25-34	25.0%	2,237
●	35-44	22.0%	1,976
●	45-54	20.1%	1,806
●	55-64	15.8%	1,420
●	65+	5.1%	459

Industry Race/Ethnicity Breakdown



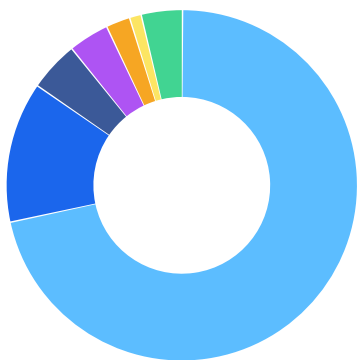
		% of Jobs	Jobs
●	Hispanic or Latino	44.1%	3,954
●	White	34.3%	3,076
●	Asian	11.6%	1,042
●	Black or African American	6.7%	602
●	Two or More Races	1.9%	174
●	Native Hawaiian or Other Pacific Islander	0.7%	67
●	American Indian or Alaska Native	0.6%	54

Industry Gender Breakdown



	% of Jobs	Jobs
Males	69.1%	6,197
Females	30.9%	2,771

Most Jobs are Found in the Transportation and Material Moving Occupations Industry Sector



Occupation	% of Industry in Occupation (2021)
Transportation and Material Moving Occupations	71.6%
Office and Administrative Support Occupations	13.0%
Installation, Maintenance, and Repair Occupations	4.6%
Management Occupations	3.8%
Business and Financial Operations Occupations	2.2%
Protective Service Occupations	1.1%
Other	3.8%

Demand



169 Employers Competing

All employers in the region who posted for this job over the last 12 months.



1,343 Unique Job Postings

The number of unique postings for this job over the last 12 months.



24 Day Median Duration

Posting duration is 3 days shorter than what's typical in the region.

Top Companies	Unique Postings
Penske Automotive Group	132
Dot Foods	101
FedEx	69
United States Postal Service	57
UPS	54

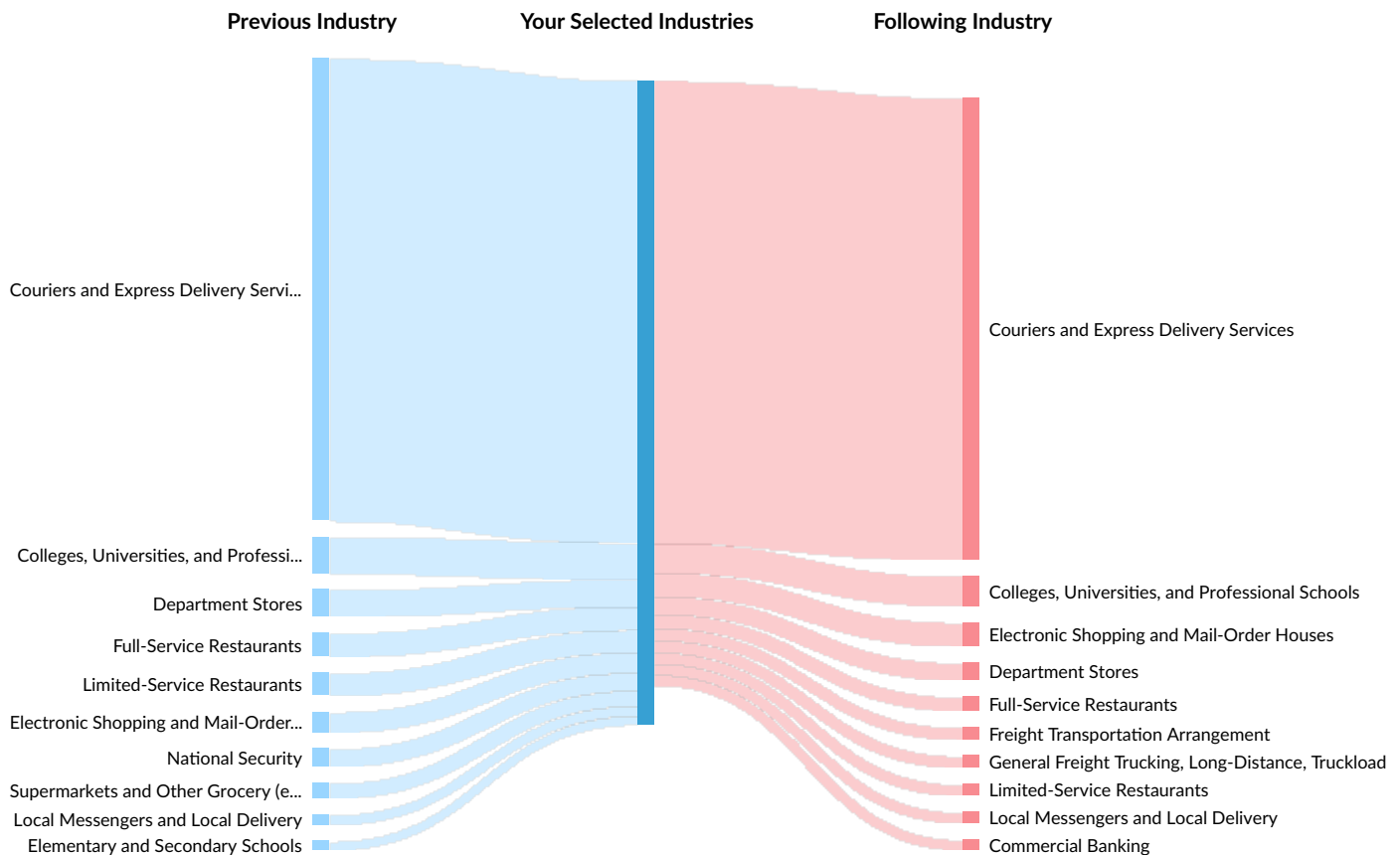
Top Job Titles	Unique Postings
CDL-A Truck Drivers	148
OTR CDL-A Truck Drivers	33
CDL-A Refrigerated Truck Drivers	20
Local CDL-A Truck Drivers	20
Regional CDL-A Truck Drivers	20

Industry Gain and Drain

The table below analyzes the profiles of current and past people in your selected industries. The left column shows job transitions from other industries to your selected industries. The right column shows job transitions from your selected industries to other industries.

Please note, results are only available at the national level and the 6-digit NAICS level. Also your selection has been limited to 100 industries.

The following represents the job transitions of employees in your selected industries in the United States:



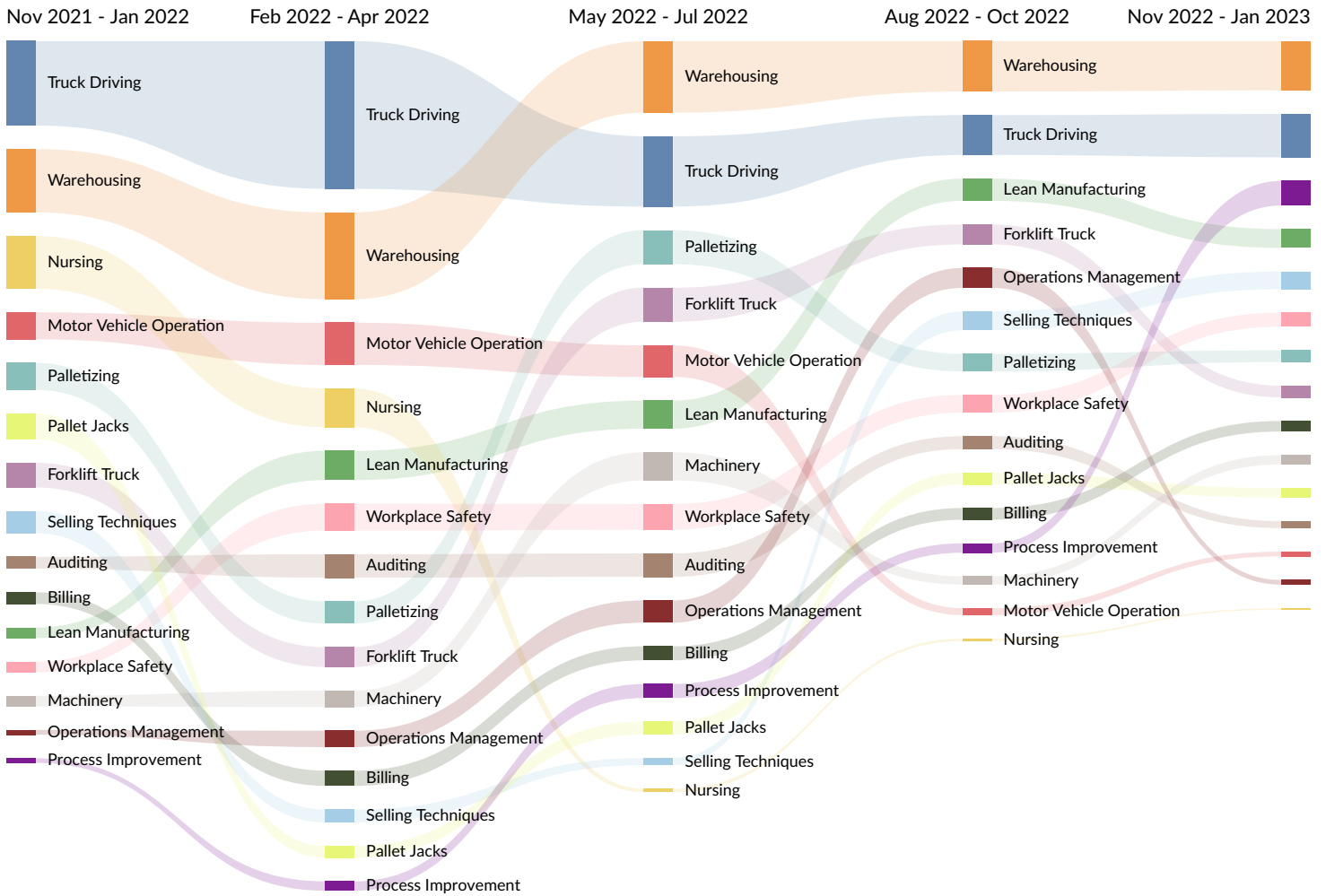
Previous Industries	Transitions
Couriers and Express Delivery Services	44,430
Colleges, Universities, and Professional Schools	3,526
Department Stores	2,584
Full-Service Restaurants	2,266
Limited-Service Restaurants	2,174

Following Industries	Transitions
Couriers and Express Delivery Services	44,430
Colleges, Universities, and Professional Schools	2,870
Electronic Shopping and Mail-Order Houses	2,286
Department Stores	1,715
Full-Service Restaurants	1,361

What skills are they posting for?

Top 15 Skills for All Job Types by Quarter

Skills help us understand the direction an industry is headed.



Gross Regional Product (GRP)

\$937.8M

Earnings (2021)

\$122.5M

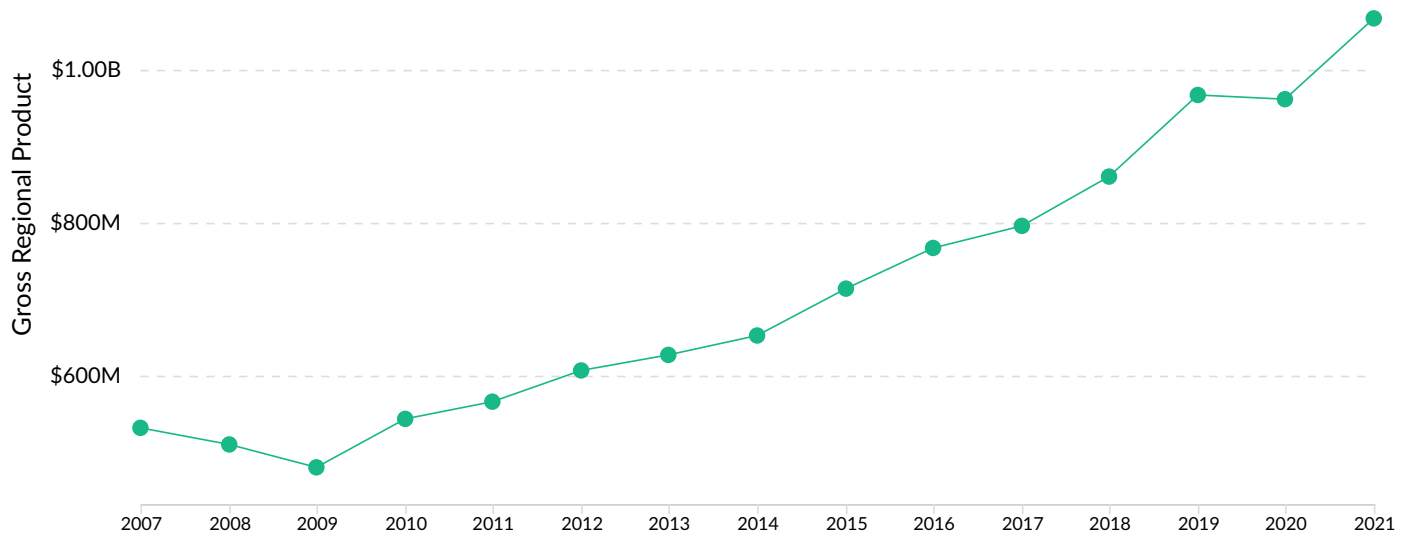
Property Income (2021)

\$6.9M

Taxes (2021)

\$1.1B

Total GRP (2021)



Industry Requirements


Purchases from	In-region Purchases	Imported Purchases	Total Purchases
General Warehousing and Storage	\$64,677,706	\$22,356,281	\$87,033,988
Couriers and Express Delivery Services	\$27,978,851	\$30,946,196	\$58,925,047
Corporate, Subsidiary, and Regional Managing Offices	\$15,989,217	\$34,205,772	\$50,194,988
Temporary Help Services	\$44,132,380	\$208,118	\$44,340,498
Freight Transportation Arrangement	\$3,339,615	\$38,108,696	\$41,448,311

STANISLAUS COUNTY CONSTRUCTION WORKFORCE SNAPSHOT
2021

5.51%

Percent of Stanislaus County's labor force employed in the Construction sector (As of 2021)

10,814 Total Employed 

19.27% 

Percent of Growth in Stanislaus County's Construction Labor Force (Historical 5 Years, 2016 - 2021)

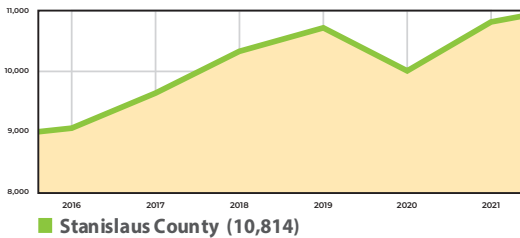
Projected Growth Over 5 Years
Construction Labor Force in Stanislaus County (2021 - 2026)

 **5.40%**

Number of People Employed

Construction Industry, Stanislaus County (Historical 5 Years, 2016 - 2021)

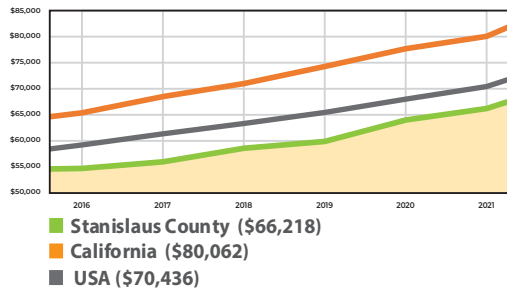
9,067 → **10,814**
2016 → 2021



Average Employee Wage

Construction Industry, Stanislaus County (Historical 5 Years, 2016 - 2021)

\$54,726 → **\$66,218**
2016 → 2021




TOP 3 CONSTRUCTION SUBSECTORS
Ranked by Number Employed | 2016 - 2026

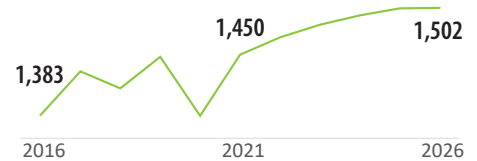
Subsectors represent all employers classified by North American Industry Classification System to the 6th level.

1. Plumbing, Heating, & Air-Conditioning Contractors

Ex: Humphrey Plumbing, Turlock

 **1,450** Total Employed

Historical Growth Rate: **4.9%**  Projected Growth Rate: **3.6%** 



2. Electrical Contractors and Other Wiring Installation Contractors

Ex: Bestco Electric, Modesto

 **1,193** Total Employed

Historical Growth Rate: **21.7%**  Projected Growth Rate: **3.7%** 

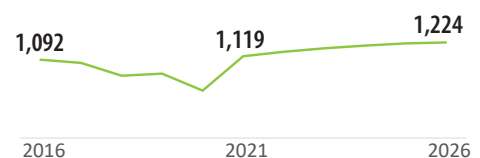


3. New Single-Family Housing Construction (Except For-Sale Builders)

Ex: Bright Development, Modesto

 **1,119** Total Employed

Historical Growth Rate: **2.4%**  Projected Growth Rate: **9.4%** 



TOP 10 CONSTRUCTION OCCUPATIONS RANKED BY NUMBER OF PEOPLE EMPLOYED	Employed 2021	Median Annual Wage	Projected Employed In 2026
CONSTRUCTION LABORERS	1,278	\$45,843	1,406
CARPENTERS	1,066	\$64,043	1,108
ELECTRICIANS	627	\$61,360	660
FIRST-LINE SUPERVISORS OF CONSTRUCTION TRADES & EXTRACTION WORKERS	563	\$77,730	609
PAINTERS, CONSTRUCTION AND MAINTENANCE	535	\$47,611	590
DRYWALL & CEILING TILE INSTALLERS	408	\$48,464	402
OFFICE CLERKS, GENERAL	384	\$37,523	387
HEATING, AIR CONDITIONING, & REFRIGERATION MECHANICS & INSTALLERS	357	\$48,630	371
PLUMBERS, PIPEFITTERS, & STEAMFITTERS	349	\$59,384	369
GENERAL & OPERATIONS MANAGERS	306	\$77,771	324
TOTAL EMPLOYED IN TOP 10 OCCUPATIONS	5,873		6,225

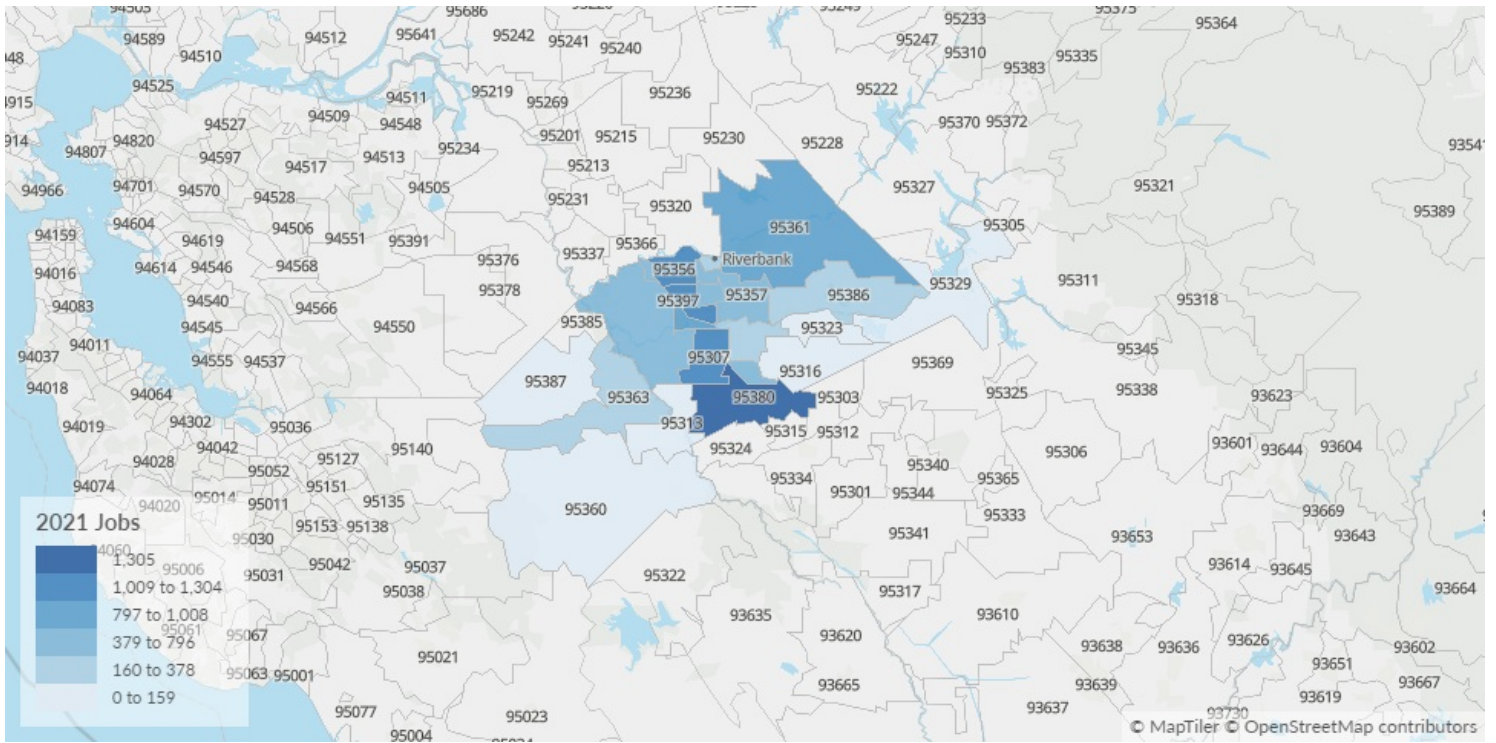
* Positions with earnings below 200% of the 2022 Lower Standard Income Level (LLSIL for one person: \$17.01 per hour, \$35,384 per year)

Source: Lightcast™. 2022, Employment rounded to the nearest whole number.

Construction in Stanislaus County, CA

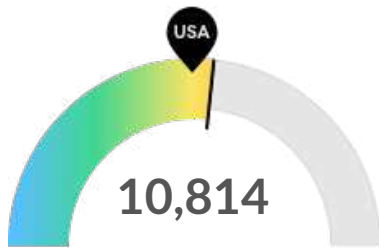
251 E. Hackett Rd. C-2
Modesto, California 95358

Workforce Map



Executive Summary

Light Hiring Competition Over an Average Supply of Regional Talent



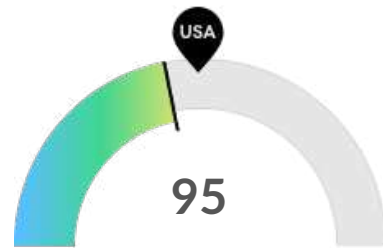
Supply (Jobs)

Stanislaus County, CA is about average for this kind of talent. The national average for an area this size is 9,817* employees, while there are 10,814 here.



Earnings Per Job

Earnings per job are about the same as the national average. The national average salary for Construction in an area this size is \$82,905, while in Stanislaus County, CA it is \$77,843. Earnings per jobs is the total industry earnings divided by the number of jobs in the industry.



Demand (Job Postings)

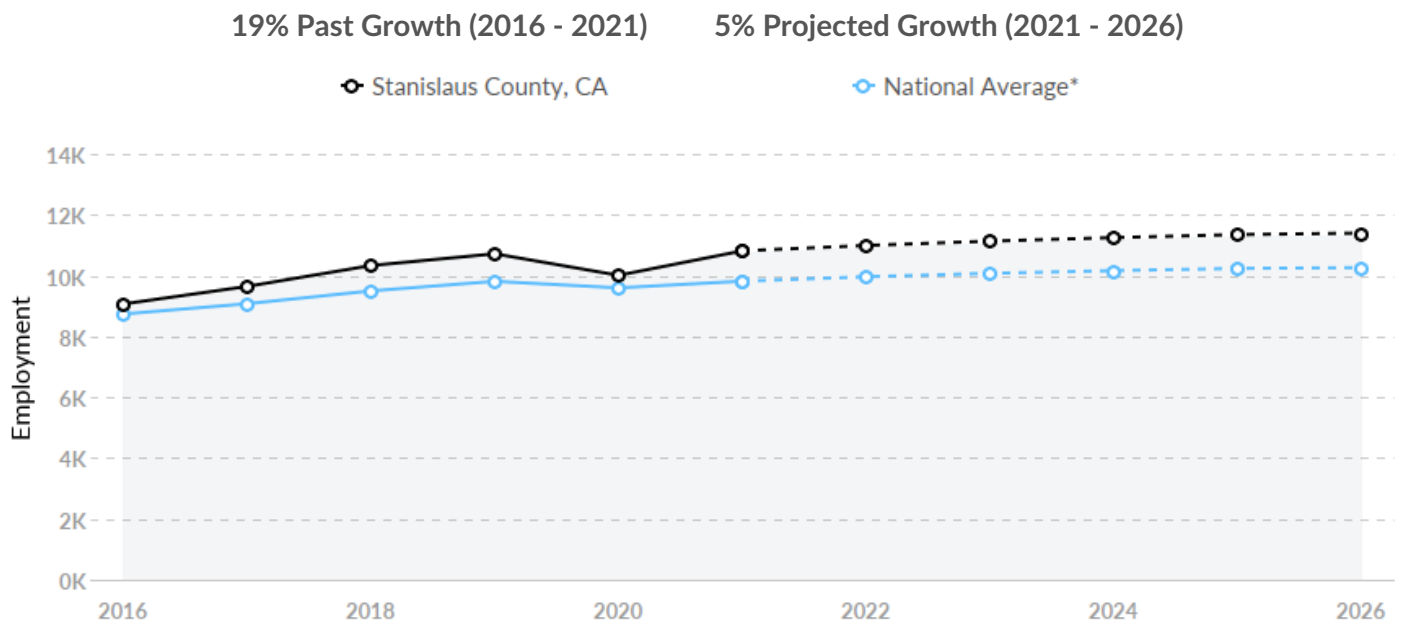
Competition from online job postings is low in Stanislaus County, CA. The national average for an area this size is 115* job postings/mo, while there are 95 here.

*National average values are derived by taking the national value for Construction and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

Supply (Jobs)

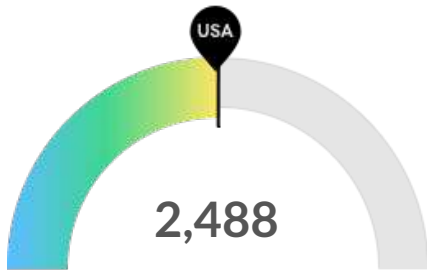
Supply Is Higher Than the National Average

The regional vs. national average employment helps you understand if the supply of Construction is a strength or weakness for Stanislaus County, CA, and how it is changing relative to the nation. An average area of this size would have 9,817* employees, while there are 10,814 here. This higher than expected supply may make it easier to find candidates. The gap between expected and actual employment is expected to increase over the next 5 years.



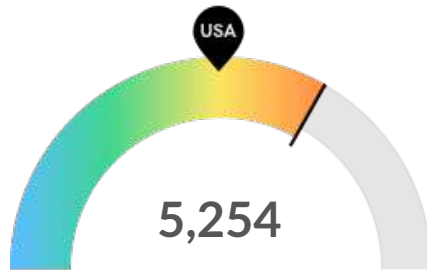
*National average values are derived by taking the national value for Construction and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

Retirement Risk Is About Average, While Overall Diversity Is High



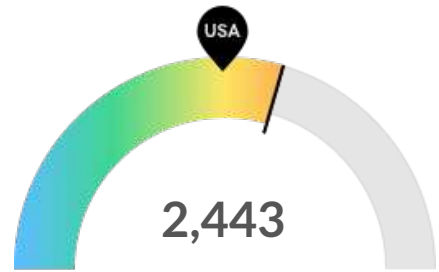
Retiring Soon

Retirement risk is about average in Stanislaus County, CA. The national average for an area this size is 2,480* employees 55 or older, while there are 2,488 here.



Racial Diversity

Racial diversity is high in Stanislaus County, CA. The national average for an area this size is 3,331* racially diverse employees, while there are 5,254 here.



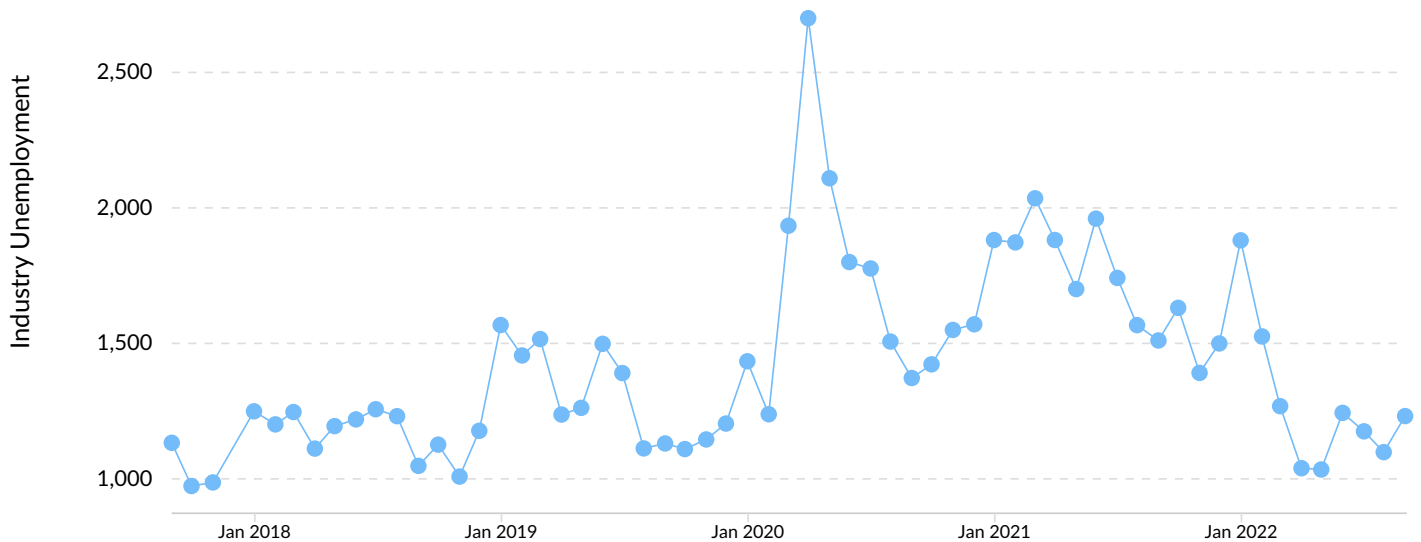
Gender Diversity

Gender diversity is high in Stanislaus County, CA. The national average for an area this size is 1,899* female employees, while there are 2,443 here.

*National average values are derived by taking the national value for Construction and scaling it down to account for the difference in overall workforce size between the nation and Stanislaus County, CA. In other words, the values represent the national average adjusted for region size.

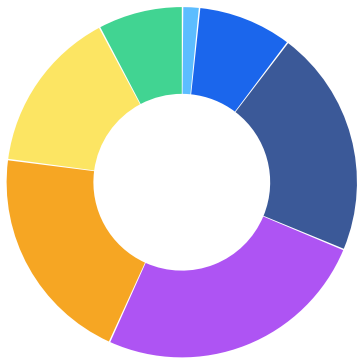
Unemployment Rate Trends

Unemployment shown at the 2-digit sector level.



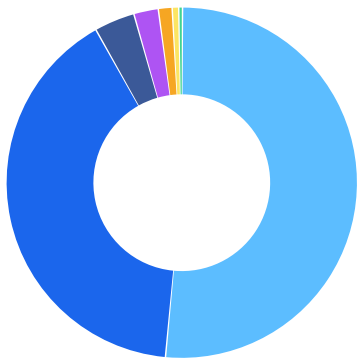
Demographic Details

Industry Age Breakdown



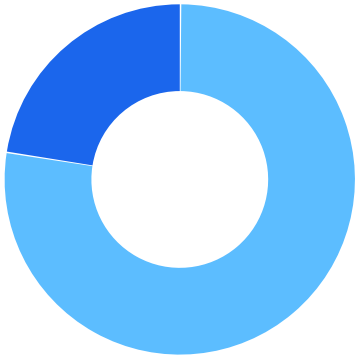
		% of Jobs	Jobs
●	14-18	1.6%	168
●	19-24	8.7%	941
●	25-34	20.9%	2,265
●	35-44	25.5%	2,757
●	45-54	20.3%	2,196
●	55-64	15.2%	1,640
●	65+	7.8%	847

Industry Race/Ethnicity Breakdown



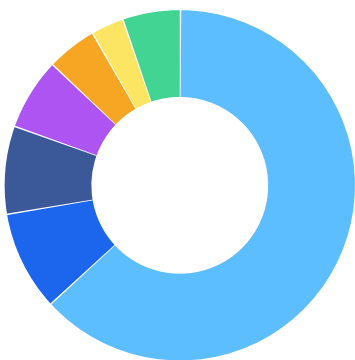
		% of Jobs	Jobs
●	White	51.4%	5,560
●	Hispanic or Latino	40.4%	4,365
●	Asian	3.7%	404
●	Black or African American	2.3%	245
●	Two or More Races	1.3%	137
●	American Indian or Alaska Native	0.6%	65
●	Native Hawaiian or Other Pacific Islander	0.3%	38

Industry Gender Breakdown



	% of Jobs	Jobs
● Males	77.4%	8,371
● Females	22.6%	2,443

Most Jobs are Found in the Construction and Extraction Occupations Industry Sector



Occupation	% of Industry in Occupation (2021)
● Construction and Extraction Occupations	63.1%
● Office and Administrative Support Occupations	9.2%
● Installation, Maintenance, and Repair Occupations	8.1%
● Management Occupations	6.6%
● Business and Financial Operations Occupations	4.6%
● Transportation and Material Moving Occupations	3.0%
● Other	5.3%

Demand



285 Employers Competing

All employers in the region who posted for this job over the last 12 months.



1,142 Unique Job Postings

The number of unique postings for this job over the last 12 months.



29 Day Median Duration

Posting duration is 2 days longer than what's typical in the region.

Top Companies	Unique Postings
Hilton Hotels & Resorts	77
Lancaster Painting	64
Honey's Air & Solar	54
Penguin Home Solutions	40
ABM Industries	36

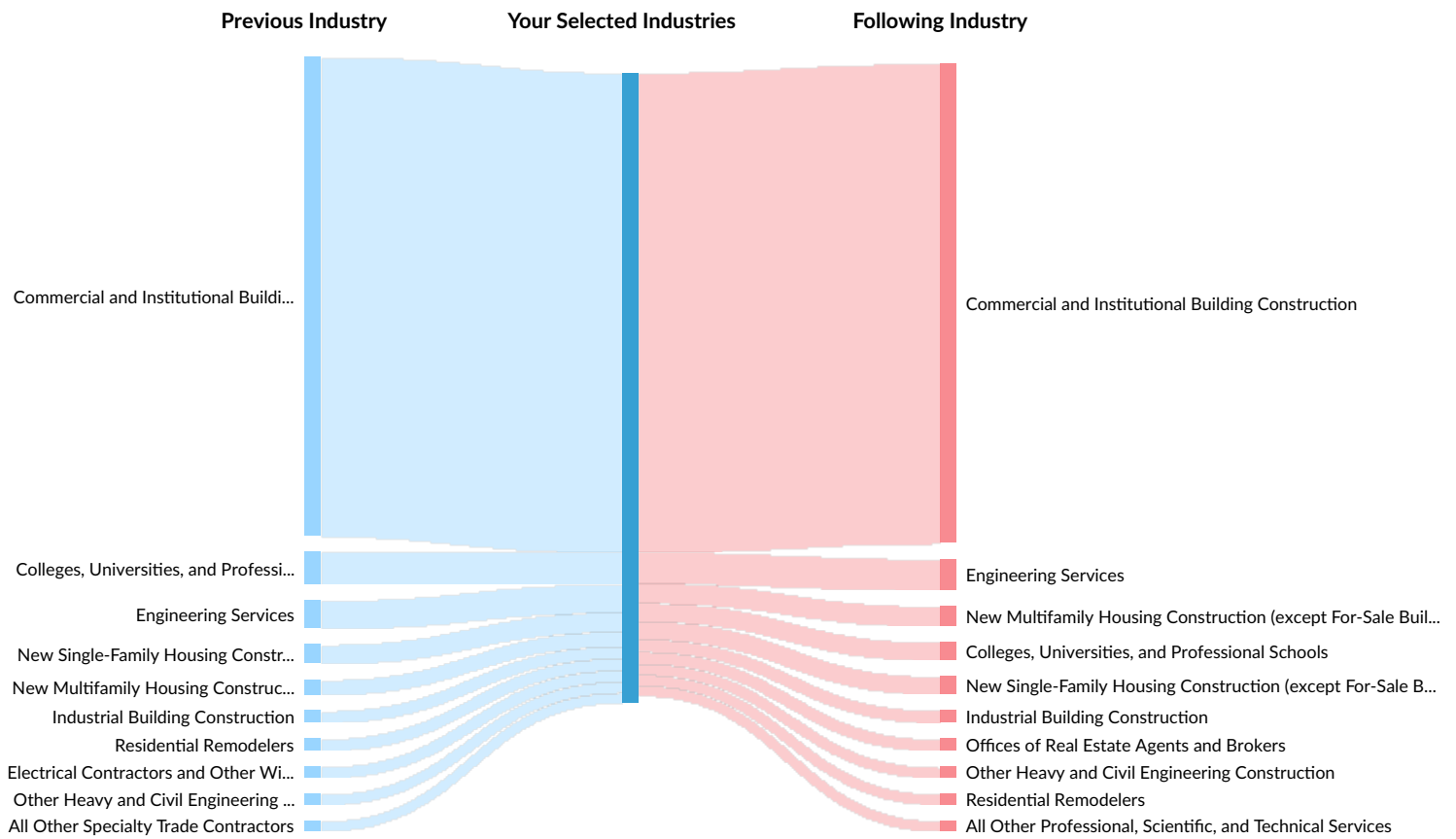
Top Job Titles	Unique Postings
Administrative Assistants	15
Estimators	15
Plumbing Service Technicians	14
Outside Sales Representatives	11
Construction Superintendents	10

Industry Gain and Drain

The table below analyzes the profiles of current and past people in your selected industries. The left column shows job transitions from other industries to your selected industries. The right column shows job transitions from your selected industries to other industries.

Please note, results are only available at the national level and the 6-digit NAICS level.

The following represents the job transitions of employees in your selected industries in the United States:



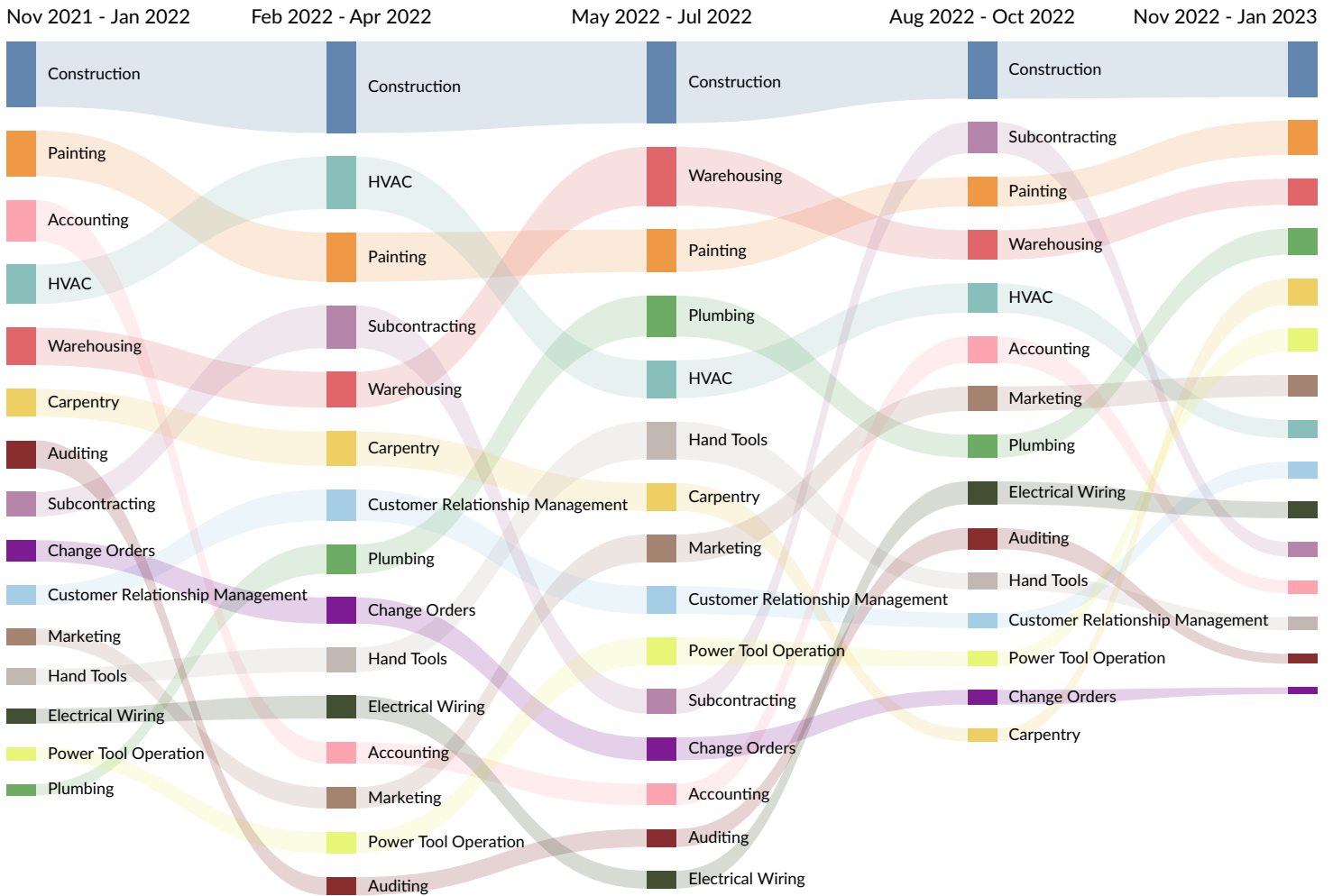
Previous Industries	Transitions
Commercial and Institutional Building Construction	89,338
Colleges, Universities, and Professional Schools	6,034
Engineering Services	5,214
New Single-Family Housing Construction (except For-Sale Builders)	3,582
New Multifamily Housing Construction (except For-Sale Builders)	2,788

Following Industries	Transitions
Commercial and Institutional Building Construction	89,338
Engineering Services	5,791
New Multifamily Housing Construction (except For-Sale Builders)	3,715
Colleges, Universities, and Professional Schools	3,415
New Single-Family Housing Construction (except For-Sale Builders)	3,352

What skills are they posting for?

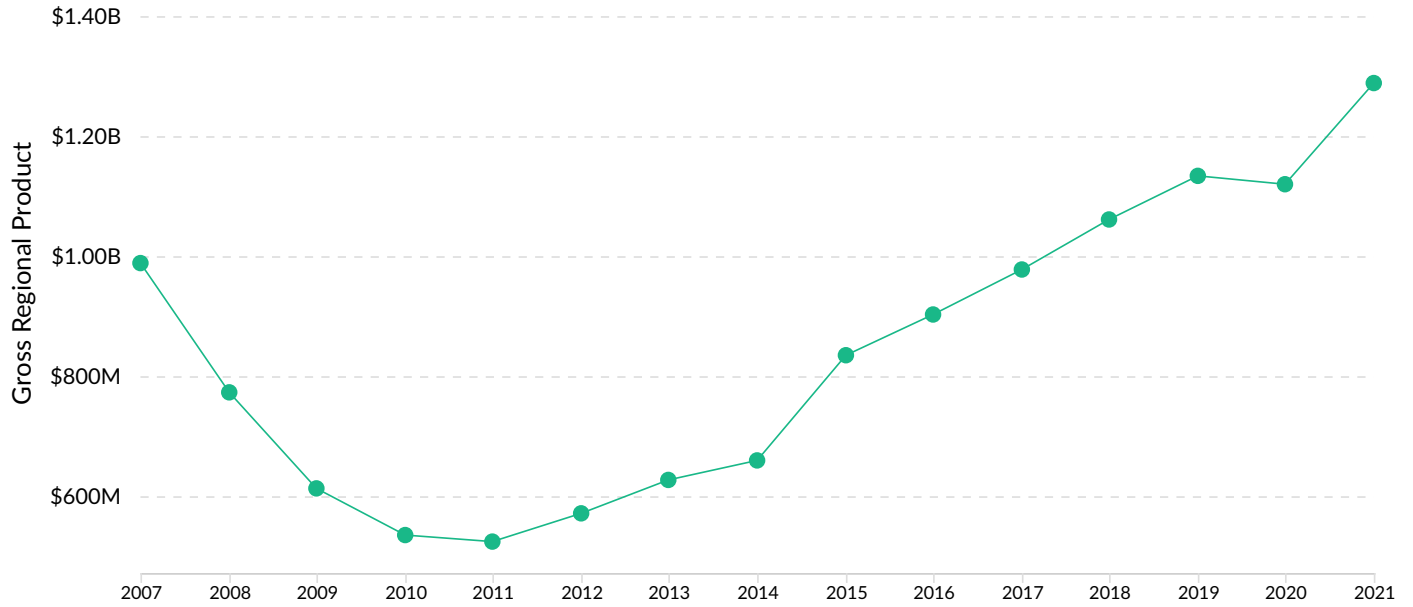
Top 15 Skills for All Job Types by Quarter

Skills help us understand the direction an industry is headed.



Gross Regional Product (GRP)

<p>\$1.0B</p> <p>Earnings (2021)</p>	<p>\$311.1M</p> <p>Property Income (2021)</p>	<p>-\$37.7M</p> <p>Taxes (2021)</p>	<p>\$1.3B</p> <p>Total GRP (2021)</p>
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Industry Requirements

Purchases from	In-region Purchases	Imported Purchases	Total Purchases
Home Centers	\$18,111,105	\$33,660,313	\$51,771,418
Engineering Services	\$13,898,511	\$24,002,329	\$37,900,841
Ready-Mix Concrete Manufacturing	\$22,776,509	\$14,237,128	\$37,013,637
Other Building Material Dealers	\$19,117,707	\$11,990,988	\$31,108,695
Petroleum Refineries	\$16,093,453	\$9,617,523	\$25,710,977

What is Lightcast Data?

Lightcast data is a hybrid dataset derived from official government sources such as the US Census Bureau, Bureau of Economic Analysis, and Bureau of Labor Statistics. Leveraging the unique strengths of each source, our data modeling team creates an authoritative dataset that captures more than 99% of all workers in the United States. This core offering is then enriched with data from online social profiles, resumés, and job postings to give you a complete view of the workforce.

Lightcast data is frequently cited in major publications such as *The Atlantic*, *Forbes*, *Harvard Business Review*, *The New York Times*, *The Wall Street Journal*, and *USA Today*.

